

**Annual Report** 

2009



#### **REPORT OF THE BOARD OF DIRECTORS FOR 2009**

Folkia presents its consolidated financial statements in accordance with IFRS, cf section 3-9 of the Norwegian Accounting Act. The company's financial statements are presented in accordance with NGAAP and the Regulation on annual accounts of banks and financing companies dated 16 December 1998. The report of the board of directors also covers the Group's operations, cf section 3-3a of the Norwegian Accounting Act.

## **ABOUT THE GROUP**

The Folkia Group is a leading finance group that provides everyday financial services in the Nordic and Baltic regions. In 2009, the company's main service was microloans – small unsecured loans with a short term to maturity for temporary needs. In addition the company offers small unsecured consumer loans with maturity up to three years.

As at 31 December 2009, the Group consisted of the parent company, Folkia AS, and its subsidiaries Folkia AB in Sweden, DFK Holding ApS, with its subsidiary Dansk Finansieringskompagnie ApS, in Denmark and Monetti Oy in Finland, with its Estonian subsidiary Monetti AS.

The company's head office is at C.J. Hambros plass 2c, NO-0164 Oslo. The Group's operational head office for all markets is located in Stockholm.

#### **THE OPERATIONS IN 2009**

2009 was a turbulent and demanding year, characterised by financial unrest and a decline in economic activity in all the company's markets. Despite this, Folkia continued to consolidate the Group and the operations in all the markets improved. Unlike the rest of the finance sector, Folkia significantly reduced its relative credit losses in 2009 by developing its own sophisticated scoring models based on analyses of more than 50,000 customers.

In Norway, the company has chosen to stop offering microloans until further notice since it is changing its technical platform and developing new products. The company expects to be active in the Norwegian market during the second half of 2010.

The acquisitions of DFK Holding ApS and its subsidiary Dansk Finansieringskompagnie ApS and of Monetti OY and its subsidiary Monetti AS were carried out in January 2009 following approval by Finanstilsynet (the Financial Supervisory Authority of Norway). As a prerequisite for these approvals, Finanstilsynet stipulated that the companies must be converted into branches of Folkia AS. These conversions are expected to take place at the end of the second quarter of 2010.

# **GOALS AND STRATEGY**

Folkia aims to be the leading provider of everyday financial services in the Nordic and Baltic regions. The company's services are to be simple and easy to access and understand. Through commercial and technical innovation, the company is to offer services that are clearly different to established financial services in that they have fixed transparent prices as well as providing standardised products and unbeatable service to its customers.



Folkia's goal is to be leading in relation to public requirements too, and intends to at all times comply with the highest legal, regulatory and industry standards.

#### REPORT ON THE ANNUAL FINANCIAL STATEMENTS

# **Operating revenues**

The Group made operating revenues of MNOK 109 in 2009, up from MNOK 59 in 2008. The increase of MNOK 50 was due to the consolidation of the acquired companies and to sales trends which continued to be positive.

The parent company achieved operating revenues of MNOK 6,6 in 2009, compared to MNOK 7 in 2008. The parent company's operating revenues were mainly linked to interest income on intercompany loans. In addition, the company recognised as revenue a gain of MNOK 7 on the sale of a financial derivative.

#### **Operating expenses**

The Group's operating expenses were MNOK 104 in 2009 compared to MNOK 74 in 2008. The Group has had a strong focus on cost control and the costs increased relatively much less than the revenues. The costs relating to marketing have in particular been significantly reduced. In 2009, the company carried out several large projects that were considerable cost drivers, including the acquisitions, restructuring of the Group and conversion to IFRS.

The parent company's operating expenses were MNOK 13 in 2009, compared to MNOK 10 in 2008. This increase is partly linked to the remuneration paid to the employees, directors and Control Committee – a total of MNOK 4,5. The other operating expenses are mainly linked to the projects referred to above.

# **Goodwill impairment**

The goodwill carrying amount in the consolidated financial statements is assessed annually for any impairment in value. There was no impairment in value in 2009.

# **Credit loss**

The Group's realised credit loss in 2009 came to MNOK 2,8. In 2008, this figure was MNOK 0,8. The change is due in part to the increase in the consolidated operations and in part to a change to the principles for ascertaining loss. The credit losses are expected to decrease during 2010.

The Group's provisions for bad debt as at 31 December 2009 came to MNOK 27,3.

# **BALANCE SHEET, LIQUIDITY AND FINANCING**

The Group's balance sheet total as at 31 December was MNOK 203 in 2009, up from MNOK 155 in 2008.

The Group is mainly financed by the equity in the parent company. The Group has a credit facility of MSEK 50 in Sweden and MEUR 3 in Finland with Svea Ekonomi.



The Group's liquidity situation is good and the credit facilities with Svea have only partly been utilised. At 31 December 2009, the Group had cash holdings of MNOK 32.

The Group's accumulated loss as at 31 December was MNOK -15,7 in 2009.

The Group's cash flow has improved during 2009, mainly from the operating activities and the financial activities.

The parent company's balance sheet total as at 31 December was MNOK 154 in 2009, up from MNOK 134 in 2008. The parent company has only a minor balance sheet item of MNOK 2,3 for current liabilities.

The parent company's accumulated loss as at December was MNOK -9,3 in 2009.

The parent company's cash flow shows a negative cash flow of MNOK 4,6. This is partly due to investments in financial non-current assets.

### **RISKS AND CAPITAL ADEQUACY**

The Group is exposed to various types of financial risks. In relation to the Group's balance sheet as at 31 December 2009 these are: foreign-exchange risks and credit risks linked to loans in local currencies in the Group's markets, foreign-exchange risks linked to intercompany loans, credit risks linked to surplus liquidity and trade debtors, and in part the liquidity risk linked to the repayment of loans. The Group has introduced routines and policies for handling the various risks, and these are described in further detail in note 3 to the consolidated financial statements.

The Group's capital adequacy ratio as at 31 December was 26,8 % in 2009, compared to 50,0% in 2008. This reduction is mainly due to more foreign-exchange risks, the expanded operations and intangible assets in the balance sheet. The parent company's capital adequacy ratio as at 31 December was 161,1% in 2009, compared to 63,1% in 2008. The capital adequacy ratio is significantly higher than the minimum requirement of 8%.

# **CORPORATE GOVERNANCE**

The Board held seven meetings in 2009. Strategy, the acquisitions, the Group's development and structure, improving efficiency and development projects have been key issues. The Board also dealt with a number of policy documents relating to compliance with public requirements.

The Credit Committee, which is a subcommittee of the Board, meets regularly every second month and reviews the company's credit risk relating to the loan portfolios and the levels of provisions for losses.

# **EXTERNAL ENVIRONMENT**

There are no factors in the operations, including input factors or products that may lead to a not insignificant effect on the external environment.



#### THE WORKING ENVIRONMENT

In 2009, Folkia made systematic efforts to improve its working environment. There was a particular focus on ergonomics, improving the air quality and measures to prevent swine flu during the year. The sickness absence rate was 1,6%. There were no work-related injuries or accidents.

#### **GENDER EQUALITY**

Folkia places emphasis on giving women and men the same opportunities for professional and personal development, salaries and promotion. The Group has flexible schemes which make it easier to combine a career with family life. Of the Group's 25 employees, 10 are women.

#### **FUTURE PROSPECTS**

The Board considers the company's outlook for 2010 to be good. We expect a higher or stable demand for our products. The Group also plans to launch new services in line with the company's business plan in order to reach new customer groups and further diversify the revenue.

However, the Board wishes to make it clear that there is normally considerable uncertainty linked to the assessment of future circumstances. In the Board's opinion, several uncertain factors must be taken into account. These are particularly linked to the repercussions of the financial crisis, especially in the markets that have been hardest hit. In addition, there is some uncertainty in that work to amend legislation and other public processes is taking place in some markets.

#### PROPOSAL FOR THE TREATMENT OF THE RESULT

The board proposes transferring the result for the year for the parent company and group of NOK 298.769 and MNOK -1,3 respectively to other equity.

# **GOING CONCERN**

The Board confirms that Folkia is a going concern and that the annual financial statements have been prepared on this basis.



Oslo, 8th June, 2010

The Board of Folkia AS

Leif Bernhard Bjørnstad

Finn Terje Schøyen

Director

Director

Hördur Bender

Chairman of the Board

Eilif Bjerk

Director

Nils Otto Nielsen

Director

Stig Magnus Herbern

Director

Petri Ari-Pekka Kanervo

Director

Per Spångberg

CEO

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# In NOK (all Financial Statements) Consolidated statement of comprehensive income

|   | Note   | 2009         | 2008         |
|---|--------|--------------|--------------|
| Interest and similar income on loans to and     | 32     | 108 150 197  | 54 791 729   |
| receivables due from customers                  |        |              |              |
| Fees for arranging loans                        |        | 358 002      | 4 529 572    |
| Other income                                    |        | 530 998      | -            |
| Total interest income and similar income        |        | 109 039 197  | 59 321 301   |
|   |        |              |              |
| Salaries and administrative expenses            | 21     | 21 617 629   | 13 156 064   |
| Amortisation intangible assets                  | 6      | 5 619 313    | 2 365 108    |
| Ordinary depreciation                           | 5      | 894 236      | -            |
| Losses on loans                                 | 10     | 19 976 755   | 10 967 501   |
| Other operating expenses                        | 22, 32 | 55 260 113   | 46 784 255   |
| Impairment of shares available for sale         | 8      | 499 882      | 464 280      |
| Total operating expenses                        |        | 103 867 928  | 73 737 208   |
| Operating result                                |        | 5 171 269    | -14 415 907  |
| Financial income                                | 23     | 7 716 543    | 5 766 628    |
| Financial expenses                              | 23     | - 12 216 469 | -6 373 774   |
| Net financial items                             |        | - 4 499 926  | - 607 146    |
| Result before tax                               |        | 671 343      | -15 023 053  |
| Tax   | 24     | 1 911 588    | -3 248 068   |
| Result for the year                             |        | -1 240 245   | - 11 774 985 |
| Other comprehensive income                      |        |              |              |
| Net foreign exchange gain/(loss)                | 20     | -72 208      | -            |
| Other comprehensive income for the year, net of | tax    | -72 208      | -            |
| Total comprehensive income for the year         |        | -1 312 454   | -11 774 985  |

# **Consolidated balance sheet**

|   | Note          | 2009-12-31  | 2008-12-31  | 2008-01-01  |
|---|---------------|-------------|-------------|-------------|
| ASSETS  |               |             |             |             |
| Fixed assets                                      |               |             |             |             |
| Tangible fixed assets                             | 5             | 2 614 241   | 2 419 151   | 116 912     |
| Software and scoring model                        | 6             | 9 323 227   | 6 261 266   | 5 259 996   |
| Trademarks/brands and licences                    | 6             | 10 200 675  | 8 348 487   | 8 336 000   |
| Customer relationships                            | 6             | 10 387 743  | 1 040 585   | 1 304 396   |
| Goodwill  | 6             | 45 889 905  | 21 117 972  | 21 117 972  |
| Deferred tax assets                               | 24            | 5 611 660   | 5 359 404   | 2 232 980   |
| Capitalised costs relating to acquisitions 09     | 17            | -           | 5 439 095   | -           |
| Advance payment – acquisition of subsidiary       | 14            | -           | 6 053 652   | -           |
| Financial assets available for sale               | 8             | 175 181     | 549 736     | 937 066     |
| Loans to employees and deposits                   | 10            | 542 914     | 724 925     | 344 119     |
|   |               | 84 642 826  | 57 314 273  | 39 649 441  |
| Current assets                                    |               |             |             |             |
| Microloans and other receivables                  | 7a, 7b,       | 81 431 325  | 66 321 771  | 3 942 673   |
|   | 10, 32        |             |             |             |
| Other loans                                       | 19            | -           | 11 660 389  | 2 001 563   |
| Pre-paid costs and deposits                       | 10            | 2 043 411   | 3 615 771   | 1 515 912   |
| Income accrued but not received                   | 10            | 2 366 819   | 2 923 788   | 4 635 118   |
| Cash and cash equivalents                         | 7a, 7b        | 32 688 370  | 13 416 455  | 84 371 916  |
|   |               | 118 529 925 | 97 938 174  | 96 467 182  |
| Total assets                                      |               | 203 172 752 | 155 252 447 | 136 116 624 |
|   | Note          | 2009-12-31  | 2008-12-31  | 2008-01-01  |
| EQUITY  |               |             |             |             |
| Equity attributable to the company's shareholders | 4.0           | 07.004.500  | 50 705 500  | 50 705 500  |
| Share capital                                     | 12            | 87 034 580  | 60 706 620  | 60 706 620  |
| Own shares  | 12            | -814 580    | -550 870    | - 1 765 000 |
| Share premium                                     | 12            | 73 999 898  | 73 999 897  | 69 160 375  |
| Retained earnings                                 | 13,32         | -15 674 243 | -13 826 861 | -2 051 876  |
| Total equity                                      |               | 144 545 655 | 120 328 786 | 126 050 119 |
| LIABILITIES                                       |               |             |             |             |
| Long-term liabilities                             | 2.4           | 7 404 274   | 2 725 046   | 2.057.400   |
| Deferred tax liability                            | 24            | 7 481 374   | 2 735 846   | 2 857 490   |
| Loans   | 7a, 16        | 7 404 274   | 421 750     | 2.057.400   |
| Current liabilities                               |               | 7 481 374   | 3 157 596   | 2 857 490   |
| Accounts payable and other current liabilities    | 15, 32        | 7 229 686   | 4 174 570   | 7 209 015   |
| Deferred income                                   | 15, 32        | 4 630 957   | 3 285 374   | 7 209 013   |
| Accrued expenses                                  | 15, 18        | 3 618 064   | 3 104 110   | -           |
| Loans (credit facility)                           | 7a, 16        | 35 667 016  | 15 375 168  | -           |
| Louis (credit facility)                           | 7a, 10<br>7a, | 33 007 010  | 13 3/3 100  | -           |
| Derivatives                                       | 7a,<br>7b, 9  | _           | 5 826 843   | =           |
| Delivatives                                       | 75,5          | 51 145 723  | 31 766 065  | 7 209 015   |
| was Debugge.                                      |               |             |             |             |
| Total liabilities                                 |               | 58 627 097  | 34 923 661  | 10 066 505  |
| Total equity and liabilities                      |               | 203 172 752 | 155 252 447 | 136 116 624 |

Oslo, 8th June, 2010 Board of Folkia AS

Hördur Bender (Chairman of the board)

Terje Finn Schøyen (Director)

Eilif Bjerke (Director)

Petri Ari-Pekka Kanervo (Director) Leif Bernhard Bjørnstad (Director)

Stig Magnus Herbern (Director)

Nils Otto Nielsen (Director)

Per Spångberg (CEO)

# Statement of changes in the Group's equity

|                                 | Note  | Share capital | Share premium | Retained earnings | Total equity |
|---------------------------------|-------|---------------|---------------|-------------------|--------------|
|                                 |       |               |               |                   |              |
| Equity as of 1 January 2008     |       | 58 941 620    | 69 160 375    | -2 051 876        | 126 050 119  |
| Sale of own shares              |       | 1 214 130     | 4 839 522     |                   | 6 053 652    |
| Result for the year             |       |               |               | -11 774 985       | -11 774 985  |
| Equity as of 31 December 2008   | 32    | 60 155 750    | 73 999 897    | -13 826 861       | 120 328 786  |
|                                 |       |               |               |                   |              |
| Registered share capital        |       | 60 706 620    |               |                   |              |
| - own shares                    |       | -550 870      |               |                   |              |
| Equity as of 1 January 2009     |       |               |               |                   |              |
| Contribution in kind            |       | 26 327 960    |               |                   | 26 327 960   |
| Currency translation difference |       |               |               | -275 585          | -275 585     |
| Purchase of treasury shares     |       | -263 710      |               | -259 344          | -523 054     |
| Result for the year             |       |               |               | -1 312 454        | -1 312 454   |
| Equity as of 31 December 2009   | 12,13 | 86 220 000    | 73 999 897    | -15 674 243       | 144 545 655  |
| Registered share capital        |       | 87 034 580    |               |                   |              |
| - own shares                    |       | 814 580       |               |                   |              |

# Consolidated cash flow statement for the Group

|   | 2009        | 2008        |
|---|-------------|-------------|
| Cash flow from operations                                 |             |             |
| Result before tax including OCI                           | 599 135     | -8 477 845  |
| Tax payable   | -2 163 844  | -           |
| Ordinary depreciation/amortisation                        | 5 619 313   | 2 365 108   |
| Amortisation of intangible assets                         | 894 236     | -           |
| Interest received   | -554 736    | -1 875 217  |
| Interest paid   | 3 548 546   | 181 653     |
| Impairment of shares available for sale                   | 499 882     | 464 280     |
| Currency translation differences                          | 1 163 388   | _           |
| Foreign exchange effect shares available for sale         | 1 103 300   | -76 950     |
|   |             |             |
| Foreign exchange effect consolidation                     | -           | -9 089      |
| Acquired own shares in Folkia AS                          | -523 054    | -           |
| Changes in accounts receivable                            | -15 109 554 | -71 670 321 |
| Changes in accounts payable                               | 3 055 116   | -4 231 103  |
| Change in accrued expenses                                | 513 954     | -           |
| Change in accrued income received                         | 556 969     | -           |
| Changes in other current receivables                      | 1 572 360   | 3 554 144   |
| Changes in other current assets and other liability items | 1 345 583   | 6 390 484   |
| Net cash flow from operations                             | 1 017 294   | -73 384 856 |
|   |             |             |
| Cash flow from investing activities                       |             |             |
| Investments in tangible fixed assets                      | -986 607    | - 2 835 635 |
| Investments in intangible assets                          | -           | -2 573 572  |
| Purchase of shares  | -125 327    | -           |
| Goodwill  | -24 771 933 | -           |
| Customer relationships                                    | -12 013 710 | -           |
| Trademarks  | -1 978 484  | -           |
| Software  | -7 063 687  | -           |
| Acquisition costs paid 2008                               | 5 439 095   | -           |
| Advance purchase of subsidiary DFK Holding                | 6 053 652   | -           |
| Capitalised costs relating to acquisitions                | -           | -5 439 095  |
| Advance payment – acquisition of subsidiary               | -           | 6 390 484   |
| Net cash flow used for investing activities               | -35 447 001 | -4 457 818  |

| Cash flow from financing activities            |            |             |
|--|------------|-------------|
| Issuance of ordinary shares                    | 26 064 250 | -           |
| Incorporation and share-issue costs            | -          | -           |
| Loans relating to the acquisition of companies | 11 660 389 | -9 658 826  |
| Sale (purchase)/Purchase of own shares         | -          | -6 390 484  |
| Costs of non-cash capital contributions        | -          | -           |
| Long-term liabilities                          | -421 750   | 421 750     |
| Deferred tax                                   | 4 745 528  |             |
| Interest received                              | 554 736    | 1 875 217   |
| Interest paid                                  | -3 548 546 | -181 653    |
| Change in credit facility                      | 20 291 848 | 15 375 168  |
| Derivatives                                    | -5 826 843 | 5 826 843   |
| Changes in loans to employees/deposits         | 182 011    | -380 806    |
| Net cash flow used for financing activities    | 53 701 622 | 6 887 209   |
|  |            |             |
| Change in cash, cash equivalents               | 19 271 915 | -70 955 465 |
| Cash, cash equivalents,                        | 13 416 455 | 84 371 920  |
| Cash, cash equivalents as of 31 December       | 32 688 370 | 13 416 455  |

#### Notes to the consolidated financial statements

# 1 General information

Folkia AS (the Company) and its subsidiaries (together called the Group) offer simple, everyday financial services at fixed prices and on conditions which are clear to customers. Folkia offers short-term microloans with 30-day terms and also arranges "Folklån", with terms ranging from one to three years.

Folkia acquired Folkia AB in December 2007 and in January 2009 Folkia acquired Monetti Oy and DFK Holding ApS with subsidiaries Monetti AS and Dansk Finansieringskompagni ApS, all of which have similar operations. Folkia is established in Norway, Sweden, Denmark, Finland and Estonia.

The Company is a private limited company registered and resident in Norway, with its head office at C J Hambros plass 2C in Oslo.

The company had three wholly owned subsidiaries in 2009 (which will be converted into branches in 2010).

Folkia AB, Medborgarplatsen 3, 118 26 Stockholm, Sweden.

Dansk Finansieringskompagni ApS, Overgaden neden Vandet 19, 1414 Copenhagen K, Denmark

Monetti Oy, Mekaanikonkatu 7 c, 00880 Helsinki / Peterburi tee 2F, 11415 Tallinn Registrikood 110149

The consolidated financial statements were approved by the company's board on  $\,8^{\text{th}}$  June 2010.

# 2 Summary of significant accounting policies

Below is a statement of the most significant accounting policies applied when preparing the consolidated financial statements. These policies were applied in the same way in all the periods that are presented.

# 2.1 Basis for preparation

Folkia AS' consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as approved by the EU.

The consolidated financial statements have been prepared under the historical cost convention with the following modifications:

- Fair value adjustments of financial assets that are available for sale and financial assets
- Liabilities (including financial derivatives) valued at fair value through profit and loss.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. The application of the company's accounting policies also requires the management to exercise its judgements in the process of applying the group's accounting policies. Areas that to a large extent contain such discretionary assessments or a high level of complexity or areas in which assumptions and estimates are important to the consolidated financial statements are disclosed in note 4.

Note 1: Adoption of new and revised International Financial Reporting Standards and Interpretations

#### 1.1 Standards and Interpretations affecting amounts reported in the current period

The following new and revised Standards [and Interpretations] have been adopted in the current period and have affected the amounts reported in these financial statements. The changes relate to presentation and disclosures and have not had an impact on the recognition and measurement of assets and liabilities.

IAS 1 (as revised in 2007) Presentation of Financial Statements

IAS 1(2007) has introduced terminology changes (including revised titles for the financial statements) and changes in the format and content of the financial statements. In additi revised Standard has required the presentation of a third statement of financial position January 2008, because the entity has applied new accounting policies retrospectively/ reclassified certain items in the balance sheet, see Statement of changes in the Group's equity

**IFRS 8 Operating Segments** 

IFRS 8 is a disclosure Standard that has resulted in a re-designation of the Group's repo segments.

Amendments to IFRS 7 Financial Instruments: Disclosures -Improving Disclosures about Financial Instruments

The amendments to IFRS 7 expand the disclosures required in respect of fair value measurements and liquidity risk. The Company has elected not to provide comparative information for these expanded disclosures in the current year in accordance with the transitional reliefs offered in these amendments.

## 1.2 Standards and Interpretations adopted with no effect on the financial statements

The following new and revised or amended Standards and Interpretations have also been adopted in these financial statements. Their adoption has not had any significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

| Standard/<br>Interpretation                      | Title  | Date of issue | Applicable to accounting periods commencing on |
|--|--|---------------|--|
| IAS 23 amendment                                 | Borrowing Costs  | March 2007    | 1 January 2009                                 |
| IFRS 2 amendment                                 | Share-based payment: Vesting Conditions and Cancellations  | January 2008  | 1 January 2009                                 |
| IAS 32 and IAS 1 amendment                       | Puttable Financial Instruments and<br>Obligations Arising on Liquidation                                 | February 2008 | 1 January 2009                                 |
| IFRS 1 and IAS 27 amendment                      | Cost of an Investment in a Subsidiary, Jointly-<br>controlled Entity or Associate                        | May 2008      | 1 January 2009                                 |
| IAS 39 amendment                                 | Reclassification of Financial Assets: Effective<br>Date and Transition                                   | November 2008 | 1 July 2008                                    |
| Various  | Improvements to IFRSs  | May 2008      | 1 January 2009 <sup>1</sup>                    |
| IFRIC 9 and IAS 39 amendment                     | Embedded derivatives   | March 2009    | 1 January 2009                                 |
| IFRIC 11 (later replaced by amendment to IFRS 2) | IFRS 2 - Group and treasury Share<br>Transactions  | November 2006 | 1 March 2008                                   |
| IFRIC 13   | Customer Loyalty Programmes  | June 2007     | 1 January 2009                                 |
| IFRIC 14   | IAS 19 - The limit on a defined benefit asset,<br>minimum funding requirements and their<br>interactions | July 2007     | 1 January 2009                                 |

<sup>&</sup>lt;sup>1</sup> The implementation dates for the various improvements vary; the earliest mandatory date is 1 January 2009.

#### 1.3 Standards and Interpretations in issue but not yet adopted

At the date of authorisation of these financial statements, the following Standards and Interpretations had been issued by the IASB but were not effective for the financial year ended 31 December 2009:

| Standard/<br>Interpretation   | Title  | Date of issue | Applicable to accounting<br>periods commencing on |
|-------------------------------|--|---------------|---|
| IFRS 3 revised                | Business Combination   | January 2008  | 1 July 2009                                       |
| IAS 27 revised                | Consolidated and Separate Financial<br>Statements                            | January 2008  | 1 July 2009                                       |
| IAS 39 amendment              | Financial Instruments: Recognition and<br>Measurement: Eligible Hedged items | July 2008     | 1 July 2009                                       |
| IFRS 2 amendment <sup>2</sup> | Group Cash-settled Share-based Payment<br>Transactions                       | June 2009     | 1 January 2010                                    |
| IFRS 1 amendment              | First time adoption of IFRS  | November 2008 | 1 January 2010                                    |
| IFRS 1 amendment <sup>2</sup> | Additional Exemptions for First-time Adopters                                | July 2009     | 1 January 2010                                    |
| Various <sup>2</sup>          | Improvements to IFRSs  | April 2009    | 1 January 2010 <sup>3</sup>                       |
| IFRIC 12                      | Service Concession Arrangements  | November 2006 | 29 March 2009                                     |
| IFRIC 16                      | Hedges of a Net Investment in a Foreign<br>Operation                         | July 2008     | 1 July 2009                                       |
| IFRIC 15                      | Agreements for the Construction of Real<br>Estate                            | July 2008     | 1 January 2010                                    |
| IFRIC 17                      | Distributions of Non-Cash Assets to Owners                                   | November 2008 | 1 November 2009                                   |
| IFRIC 18                      | Transfers of Assets from Customers   | January 2009  | 1 November 2009                                   |

The directors anticipate that these Standards and Interpretations will be adopted in the Group's financial statements for the period beginning 1 January 2010. Effective dates are as applicable for IFRSs as adopted by the European Union as these in some cases will deviate from the effective dates as issued by the IASB. The directors have not yet considered the potential impact of the adoption of these new and revised/amended Standards and Interpretations.

The following Standards and Interpretations have a later date of mandatory adoption. The directors have not yet considered the potential impact of the adoption of these new and amended/revised Standards and Interpretations.

| Standard/<br>Interpretation        | Title   | Date of issue | Applicable to accounting<br>periods commencing on |
|------------------------------------|---|---------------|---|
| IAS 32 amendment                   | Classification of Rights Issues   | October 2009  | 1 February 2010                                   |
| Amendment of IFRS 1 <sup>2</sup>   | Limited Exemption from comparative IFRS 7 Disclosures for First-time Adopters | January 2010  | 1 July 2010                                       |
| IFRIC 19 <sup>2</sup>              | Extinguishing Financial Liabilities with Equity<br>Instruments                | November 2009 | 1 July 2010                                       |
| Amendment to IFRIC 14 <sup>2</sup> | Prepayments of a Minimum Funding<br>Requirement                               | November 2009 | 1 January 2011                                    |
| Revised IAS 24 <sup>2</sup>        | Related Party Disclosures   | November 2009 | 1 January 2011                                    |
| IFRS 9 <sup>2</sup>                | Financial Instruments   | November 2009 | 1 January 2013                                    |

<sup>&</sup>lt;sup>2</sup> As at the date of the issue of the financial statements, these standards and interpretations listed above were not endorsed by the FLI

<sup>&</sup>lt;sup>3</sup> The implementation dates for the various improvements vary; the earliest mandatory date is 1 January 2010.

# 2.2 Consolidation principles

#### Subsidiaries

Subsidiaries are all entities in which the Group has the power to govern the entity's financial and operational strategy through owning more than half of the voting capital. Subsidiaries are consolidated from the date when control is transferred to the Group and are excluded from consolidation when control ceases.

The purchase method of accounting is used when recognising the acquisition of subsidiaries. The original cost in the case of an acquisition is measured as the fair value of assets given, equity instruments issued, liabilities incurred or assumed at the date of exchange plus costs directly attributed to the acquisition itself.

Identifiable purchased assets, debt that has been taken over and contingent commitments that have been acquired or incurred are recognised in the accounts at their fair value on the acquisition date. The excess cost of the acquisition over the fair value of identifiable net assets in the subsidiary is recognised in the balance sheet as goodwill.

Intercompany transactions, balances and unrealised profits have been eliminated.

# 2.3 Segment reporting

The Group is not subject to any requirement of separate segment reporting.

# 2.4 Translation of foreign currencies

#### (a) Functional currency and presentation currency

The financial statements of the individual entities in the Group are measured using the currency which is mainly used in the economic area in which the entity operates (functional currency). The consolidated financial statements are presented in NOK, which is both the functional currency and presentation currency of the parent company.

## (b) Transactions and balances

Transactions in foreign currencies are translated into the functional currency using the transaction exchange rate. Foreign exchange gains and losses which arise on the payment of such transactions and when monetary items (assets and liabilities) in foreign currencies are translated at the year-end at the balance sheet date exchange rate are recognised in the balance sheet.

# (c) Group companies

The income statement and balance sheet for Group entities (none with hyperinflation) whose functional currency differs from their presentation currency are translated as follows:

- (a) the balance sheet is translated at the closing rate on the balance sheet date
- (b) the income statement is translated at the average rate (if the average does not provide a reasonable estimate of the accumulated effects of using the transaction rate, then the transaction rate is used)
- (c) translation differences are recognised directly in equity and specified separately

Goodwill and fair value adjustments to assets and liabilities when a foreign entity is acquired are treated as assets and liabilities in the acquired entity and translated at the balance-sheet date exchange rate.

## 2.5 Tangible fixed assets

Tangible fixed assets are recognised in the accounts at their original cost minus depreciation (carrying amount). The original cost includes costs directly linked to the acquisition of the asset.

Fixed assets are depreciated according to the straight-line method, so that the fixed assets' original cost is depreciated to the residual value over the estimated useful life, which is:

Vehicles 3-5 years
Fixtures, fittings and equipment 3-8 years

The fixed assets useful life and residual value are assessed on each balance sheet date and changed if necessary.

When a fixed asset's carrying amount is higher than the estimated recoverable amount, the value is written down to the recoverable amount. Gains and losses on disposals are recognised net in the income statement under other (losses)/gains, and comprise the difference between the sales price and carrying amount.

## 2.6 Intangible assets

#### (a) Goodwill

Goodwill is the difference between the original cost of the purchase of a company and the fair value of the Group's share of the net identifiable assets in the company on the acquisition date. When a subsidiary is acquired, the goodwill is classified as an intangible asset. Goodwill is tested annually for impairment and is recognised in the balance sheet at its original cost minus impairments. Goodwill impairments are not reversed. Gains or losses on the sale of a company include the carrying amount of the goodwill relating to the sold company.

For the later testing of the need for goodwill impairment, this is allocated to relevant cash generating units. The amount is allocated to the cash generating units or groups of cash generating units that are expected to benefit from the acquisition in which the goodwill arose, identified according to operating segments.

#### (b) Trademarks (brands) and licences

Trademarks/brands and licences that have been acquired separately are recognised in the accounts at their historical cost.

Trademarks/brands and licences that have been acquired through a business combination are recognised in the balance sheet at their fair value on the takeover date. Trademarks/brands and licences have a limited useful life and are recognised in the balance sheet at their original cost minus accumulated amortisation. Trademarks/brands and licences are amortised according to the straight-line method over their estimated useful life (15-20 years).

Trademarks with indefinite useful lives are not amortised, but tested for impairment annually.

Software licences that have been acquired are recognised in the balance sheet at the original cost (including the costs of making the programs operative) of the specific program. These costs are amortised over the estimated useful life (3 to 5 years).

# (c) Contractually regulated customer relationships

Contractually regulated customer relationships acquired through business combinations are recognised in the balance sheet at their fair value on the acquisition date. The contractually regulated customer relationships have a limited useful life and are recognised in the balance sheet at their original cost minus accumulated amortisation. Amortisation takes place in a straight line over the estimated life of the customer relationship.

# (d) Software

The costs of maintaining software are charged to expenses as they are incurred. Development expenses that are directly attributable to the design and testing of identifiable and unique software that is controlled by the Group are recognised in the balance sheet as intangible assets provided the following criteria's are met:

- it is technically possible to complete the software so that it will be available for use;
- the management intends to complete the software and to use or sell it;
- it is possible to use or sell the software;
- it can be shown how the software will generate probable future economic benefits;

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- sufficient technical, financial or other resources are available for completing and using or sell the software
- the costs can be measured reliably.

Other development expenditures which do not meet these criteria are charged to expenses as they are incurred.

Development expenses that have originally been charged to expenses cannot be recognised in the balance sheet as an asset at a later date.

Software that is recognised in the balance sheet is amortised in a straight line over its estimated useful life (max. of 5 years).

# 2.7 Impairment of non-financial assets

Intangible assets with an indefinite useful life, such as goodwill, are not amortised and are assessed each year for any impairment. Tangible fixed assets and intangible assets that are depreciated are reviewed for impairment when there are indications that future earnings cannot justify the asset's carrying amount.

Impairment is recognised in the income statement as the difference between the carrying amount and the recoverable amount. The recoverable amount is the higher of the fair value less costs to sell and the value in use. When assessing impairment, the fixed assets are grouped at the lowest level where it is possible to identify independent cash flows (cash generating units). Non financial assets, other than goodwill, that suffered impairment are reviewed for possible reversal at each reporting date.

Goodwill and intangible assets with an indefinite useful life are allocated to individual cash generating units to test the impairment, which in this context refers to the company in Sweden (Folkia AB), Finland (Monetti Oy) and Denmark (DFK Holding ApS). Refer to the note on Business Combinations.

# 2.8 Noncurrent assets (or disposal groups) held for sale

Noncurrent assets (or disposal groups) are classified as held for sale when their carrying amount will mainly be realised through a sales transaction and a sale is considered to be highly probable. They are measured at the lower of the carrying amount and fair value less costs to sell if the carrying amount is mainly to be realised through a sales transaction and not continued usage.

#### 2.9 Financial assets

#### 2.9.1 Classification

The Group classifies financial assets in the following categories:

- At fair value through profit and loss applies to forward exchange contracts (do not qualify for hedge accounting) 2008
- Loans and receivables applies to microloans and loans to Dansk Finansieringskompagni ApS (DFK) 2008
- Assets that are available for sale applies to a share investment in Xtracom 2008

The classification depends on the purpose of acquiring the asset. The management classifies financial assets when they are acquired.

### (a) Financial assets at fair value through profit and loss

Financial assets at fair value through profit and loss are financial assets held for trading purposes. A financial asset is classified in this category if it has primarily been acquired with the aim of providing a profit from short-term price fluctuations. Derivatives are classified as held for trading purposes unless they are part of a hedge. Assets in this category are classified as current assets.

#### (b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or definable payments that are not traded in an active market. They are classified as current assets unless they fall due more than 12 months after the balance sheet date, in which case they are classified as fixed assets. Loans and receivables are classified as Microloans, "other receivables" and "other loans" in the balance sheet.

#### (c) Financial assets that are available for sale

Financial assets that are available for sale are non-derivative financial assets that Folkia chooses to place in this category or which are not classified in any other category. They are included in the fixed assets unless the management intends to sell the investment within 12 months after the balance sheet date.

#### 2.9.2 Recognition and measurement

Loans and receivables are recognised in the accounts at their amortised cost. Loans and receivables are very short-term and charges are taken to income over their term to maturity (simplified effective interest rate method).

Financial assets that are available for sale and financial assets at fair value through profit and loss are valued at their fair value after initial recognition in the balance sheet. When securities that are classified as available for sale are sold or written down, the total adjustment in value that has been recognised in equity is recognised in the income statement as a gain or loss on investments in securities.

The effective interest on interest-bearing instruments, calculated using the effective interest rate method, is recognised in the income statement under other incomes.

On each balance sheet date, the Group assesses whether there are objective indicators that indicate a fall in the value of individual assets or groups of financial assets. A fall in the value of shares and equivalent instruments recognised in the income statement is not reversed through the income statement. The impairment test for accounts receivable is described in a separate note.

#### 2.10 Derivatives

Derivatives do not qualify for hedge accounting. Derivatives are recognised in the balance sheet at their fair value on the date when the derivatives contract is entered into and thereafter continuously at their fair value. Changes in the fair value of derivatives that do not qualify for hedge accounting are recognised in the income statement as changes in financial derivatives.

# 2.11 Accounts receivable- microloans

Upon initial recognition in the balance sheet, short-term loans are measured at their fair value. When measured later on, microloans are valued at an amortised cost determined using the effective interest rate method (simplified), minus provisions for incurred losses. The provisions for losses are recognised in the accounts based on separate, individual assessments.

#### 2.12 Cash and cash equivalents

Cash and cash equivalents consist of cash, bank deposits, other short-term, easily sold investments with a maximum original term of three months and amounts drawn on an overdraft facility. In the balance sheet, overdrafts are included in loans under current liabilities.

#### 2.13 Share capital and share premium

Ordinary shares are classified as equity.

Expenses which are linked directly to the issuance of new shares or options with a tax deduction are recognised as a reduction in the payment received in the equity.

When own shares are bought, the payment, including any transaction costs minus tax, is recognised as a reduction in the equity (allocated to the company's shareholders) until the shares are annulled or reissued. If own shares are later reissued, the payment, minus direct transaction costs and associated tax effects, is recognised as an increase in the equity allocated to the company's shareholders.

# 2.14 Accounts payable

Accounts payable are measured at their fair value when initially recognised in the balance sheet. When recognised later on, accounts payable are valued at their nominal value (amortised cost).

#### 2.15 Loans

A loan is recognised in the accounts at its fair value when it is paid out. In subsequent periods, the loan is recognised at amortised cost.

Loans are classified as current liabilities unless there is an unconditional right to postpone the payment of the debt for more than 12 months after the balance sheet date.

Should any convertible loan be issued in which a fixed amount can be converted into a fixed number of shares, the fair value of the debt part is calculated by using the market interest rate for a corresponding non-convertible loan. This amount is classified as debt and recognised at its amortised cost until it expires due to conversion or falls due on the loan's maturity date. The remainder of the payment is allocated to the conversion option and included in the equity, minus tax.

#### 2.16 Tax payable and deferred tax

The tax for a period consists of the tax payable and deferred tax. Tax is recognised in the income statement apart from when it relates to entries that have been recognised directly in equity. If this is the case, the tax is also recognised directly in equity.

The tax is calculated in accordance with the tax laws and regulations that have been adopted, or on the whole adopted, by the tax authorities on the balance sheet date. It is the body of laws in the countries where the Group's subsidiaries or associates operate and generate taxable income that applies to the calculation of the taxable income. The management evaluates the Group's tax positions for each period with regard to situations where the prevailing tax laws are the subject of interpretation. Provisions for estimated tax payments are made based on the management's assessment.

Estimated deferred tax on all the temporary differences between the values of assets and liabilities for tax purposes and consolidated financial statement purposes has been recognised in the income statement using the debt method. If deferred tax arises on the initial balance sheet recognition of a liability or asset in a transaction that is not a Business Combination and which on the transaction date does not affect the results for accounting purposes or the results for tax purposes, it is not recognised in the balance sheet. Deferred tax is determined using tax rates and tax laws that have been adopted or on the whole adopted on the balance sheet date and which are assumed to be applicable when the deferred tax asset is realised or the deferred tax is paid.

Deferred tax assets are recognised in the balance sheet to the extent that it is probable that future taxable income will exist and

that the temporary differences can be deducted from this income.

Deferred tax is calculated on temporary differences from investments in subsidiaries and associates, apart from when the Group has control over the date when the temporary differences will be reversed and it is probable that they will not be reversed in the foreseeable future.

#### 2.17 Pension commitments, bonus schemes and other employee compensation schemes

(a) Pension commitments

The Group has no pension schemes in the form of defined benefit plans. Nor are there any formal contribution plans apart from the fact that the Group has, as part of the employees' salary contracts, undertaken to set aside 10% of the employees' salaries for future pension benefits or as contributions to pension schemes.

(b) Other commitments linked to former employees

The Group has one commitment linked to a former employee and present shareholder.

(c) Share-based remuneration

The Group has not formalised any scheme involving share-based remuneration.

(d) Severance pay

None of the Group companies has separate severance pay schemes.

(e) Profit sharing and bonus plans

The Group has no pre-agreed profit-sharing schemes or bonus plans.

## 2.18 Provisions

Provisions are measured as the present value of estimated payments to redeem the liability. A discount rate before tax that reflects the current market situation and risk specific to the liability is used. Provisions for current liabilities are not discounted.

# 2.19 Revenue recognition

Incomes from arranging loans are valued at the fair value of the payment.

(a) Sale of services

The Group sells services in the form of arranging long-term loans (Folklåns), and the Group receives an arrangement fee in the form of a profit share from the lender. This agreement means that commission is not paid until the lender has received interest and charges from the borrower. Thus, the income is not recognised until the commission has been finally accrued and paid. According to a contract with the lender, Folkia has no credit risk linked to the loans which it arranges.

(b) Interest incomes / charges

Interest incomes/charges are recognised in the income statement proportionately over time in accordance with the effective interest rate method. When receivables are impaired, the receivable's carrying amount is reduced to the receivable's recoverable amount. The recoverable amount is the estimated future cash flow discounted by the original effective interest rate. After the impairment, interest incomes are recognised in the income statement based on the amortised cost and original effective interest rate.

#### 2.20 Leases

Leases where a significant part of the risk and return linked to ownership continues to lie with the lessor are classified as operating leases. Rent paid on operating leases (minus any financial incentives provided by the lessor) is charged to expenses in a straight line over the lease period.

Leases linked to tangible fixed assets where the Group on the whole has all the risk and return linked to the ownership are classified as financial leases. The Group has no such leases.

Liabilities linked to operating leases are shown in the note on nominal value.

# 3 Financial risk management

#### 3.1 Financial risk factors

The Group's activities involve various types of financial risk. In relation to the Group's balance sheet as of 31 December 2009, these are:

- foreign exchange risks and credit risks linked to microloans in SEK (Sweden), DKK (Denmark), EUR (Finland) and EEK (Estonia)
- foreign exchange risks linked to intercompany balances
- credit risks linked to the investment of excess liquidity (banks) and to receivables related to microloans
- liquidity risks linked to meeting agreed commitments

The Group's overall risk management plan focuses on the capital markets' unpredictability and tries to minimise the potential negative effects on the Group's financial results. The Group has used financial derivatives to hedge against certain risks and also uses bank accounts in different currencies.

#### (a) Market risk

(i) Foreign exchange risk

The Group operates internationally and is exposed to a foreign exchange risk in several currencies. After the acquisition of operations in 2009 the risk relates to NOK, SEK, DKK, EEK and EUR. Foreign exchange risks arise on balance-sheet assets and liabilities and net investments in foreign operations. The management has prepared guidelines which order Group companies to manage the foreign exchange risk linked to the companies' functional currencies. In order to manage the foreign exchange risk arising from balance-sheet assets and liabilities, the Group entities have used forward exchange contracts. The foreign exchange risk arises when future trading transactions or balance-sheet assets or liabilities are nominated in a currency that is not the entity's functional currency.

#### (ii) Price risk

The Group is exposed to a price risk in relation to the share prices of investments classified in the balance sheet as available for sale.

#### (iii) Cash flow and fair value interest rate risk

The Group deposits its excess liquidity in the bank at a floating interest rate with periodic adjustments. The Group has short-term lending linked to microloans with fixed charges. The cash flow from operations is mainly independent of changes to the market interest rate.

The Group's interest rate risk is linked to a small fixed rate loan and a credit facility with agreed fixed conditions. The fixed rate loan exposes the Group to a fair value interest rate risk. The fair value risk linked to the fixed rate loan is not regarded as being significant. The credit facility conditions are closely linked to a contract relating to factoring and/or the arrangement of loans, and the conditions are renegotiated regularly.

Short-term changes to the market interest rate will not have any significant effect on the Group's results.

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#### (b) Credit risk

A credit risk arises in transactions involving bank deposits and linked to microloans to customers. The Group has no credit risk linked to the arrangement of long-term loans (Folklåns).

As regards the investment of excess liquidity, banks with a rating which is better than A-1 are used.

The company has maximum lending limits for microloans and standard credit rating requirements, and has developed its own scoring model for the credit rating of private customers. Loans are not given to existing customers until previous loans have been repaid. Refer to the more detailed description in note 7b.

#### (c) Liquidity risk

Cautious management of the liquidity risk means maintaining a sufficient holding of liquid assets and marketable securities, having financing opportunities in the form of a sufficient number of secure drawing rights and having the ability to close market positions.

The management monitors the Group's liquidity reserve (which consists of a loan facility and cash equivalents) through revolving forecasts based on the estimated cash flow. This is normally carried out at Group level.

The table below specifies the Group's loans and derivative financial commitments with net settlement, classified in accordance with the maturity structure. The classification is in accordance with the maturity date stipulated in the contract. The amounts in the table are undiscounted contractual cash flows. Balances that fall due within 12 months are equivalent to the carrying amounts, since the effect of discounting is not significant.

| 31 December 2009                       |            |           |           | Over 5 |
|--|------------|-----------|-----------|--------|
|  | < 1 year   | 1-2 years | 2-5 years | years  |
| Credit facility Svea Ekonomi           | 35 667 016 |           |           |        |
| Accounts payable and other liabilities | 15 478 707 |           |           |        |
|  | 51 145 723 |           |           |        |
| 31 December 2008                       |            |           |           | Over 5 |
|  | < 1 year   | 1-2 years | 2-5 years | years  |
| Credit facility Svea Ekonomi           | 15 375 168 |           |           |        |
| Fixed rate loan, Frick and Frick       |            | 421 750   |           |        |
| Accounts payable and other liabilities | 16 390 897 |           |           |        |
|  | 31 766 065 | 421 750   | •         |        |

The credit facility provided by Svea Ekonomi has no specified maturity date. Loan from Frick and Frick was repaid during the year.

# (d) Sensitivity analysis

The table below gives an indication of the most important factors effecting Folkia's operating result for the year 2009. The factors that have the most significant impact on the group results are the currency exposure to SEK, DKK and EUR.

|                   | Change | Result, KNOK |
|-------------------|--------|--------------|
| Currency, NOK/SEK | +/- 5% | +/- 666      |
| Currency, NOK/DKK | +/- 5% | +/- 135      |
| Currency, NOK/EUR | +/- 5% | +/- 394      |

## 3.2 Capital Risk Management

The Group's asset management goals are to ensure continued operations in order to ensure a return to the owners and other interested parties and to maintain an optimal capital structure to reduce the capital costs.

In order to improve the capital structure, the Group can adjust the level of dividend paid to shareholders, repay capital to the shareholders and issue new shares.

In the same way as for other companies in this industry, the asset management is monitored based on the level of gearing in the Group. The gearing is calculated by dividing the net liabilities by the total assets. The net liabilities are calculated by deducting cash and cash equivalents from the total liabilities (including loans, accounts payable and other liabilities, as shown in the balance sheet). The total assets are calculated as being the total equity, as shown in the balance sheet, plus the net liabilities.

The Group's strategy is to keep the gearing under 20%. The gearing as at 31 December 2009 and 31 December 2008 is shown below.

|                                 | 2009        | 2008        |
|---------------------------------|-------------|-------------|
| Total loans                     | 51 145 723  | 31 766 065  |
| Minus cash and cash equivalents | 32 688 370  | 13 416 455  |
| Net loans                       | 18 457 353  | 18 349 610  |
| Total equity                    | 144 545 655 | 120 328 786 |
| Total assets                    | 163 003 008 | 138 678 396 |
| Gearing                         | 11%         | 13 %        |

The gearing in 2009 is on the same level as last year.

#### 3.3 Fair value estimation

Financial instruments comprise, in addition to bank deposits (cash equivalents):

- microloans to customers
- structured product (certificate SIP Nordic)
- credit facility Svea Ekonomi
- shares that are available for sale (Xtracom)

The fair value of financial instruments traded in active markets (such as securities that are available for sale or held for trading purposes) is based on the market price on the balance sheet date. The market price used for financial assets is the prevailing bid price; for financial liabilities the prevailing offer price is used. Shares in Xtracom were written down to zero.

The nominal value minus impairments to take account of losses incurred on accounts receivable and accounts payable is assumed to equal the items' fair value. The fair value of financial liabilities (which are calculated for note purposes) is estimated by discounting future contractually agreed cash flows using the Group's alternative market interest rate for corresponding financial instruments. The alternative interest rates for fixed rate loans and the credit facility are estimated to be unchanged.

# 4 Critical accounting estimates and judgements

Estimates and discretionary assessments are evaluated regularly and are based on past experience and other factors, including expectations of future events that are regarded as being probable in the present circumstances.

The Group prepares estimates and makes suppositions/assumptions relating to the future. The accounting estimates that follow from this will by definition rarely fully agree with the final outcome. Estimates and suppositions/assumptions which represent a considerable risk of significant changes in the carrying amount of assets and liabilities during the next financial year are discussed below.

 $The \ Group \ has \ not \ identified \ crucial \ discretionary \ assessments \ when \ applying \ accounting \ principles.$ 

#### Estimated impairment in goodwill and other assets

The Group conducts annual tests to assess the impairment of goodwill and intangible assets with unidentified lifetimes. The recoverable amount from cash-flow generating units is determined by calculating the value in use. These are calculations which require the use of estimates.

In addition, other assets are tested for impairment if there is any indication of a fall in value.

Provisions for losses on microloans.

The Group makes regular provisions for estimated loans on microloans. The company has developed and maintains a scoring model that is used as a basis for provisions. Provisions are made for groups of loans depending on whether they have fallen due, are being monitored, have been sent for debt-collection, etc.

#### Deferred tax assets

The Group has recognised deferred tax assets linked to losses in 2007 and 2008 in its balance sheet. Budgets and forecasts approved by the management show earnings which justify deferred tax assets being recognised in the balance sheet.

# 5 Tangible fixed assets

2009 financial year

Additions

Carrying amount 01.01.09

Translation difference

Carrying amount 31.12.09

As of 31 December 2009

Carrying amount 31.12.09

Original cost

Impairment charge
Depreciation during the year

Additions due to the acquisition of companies

Accumulated depreciation and impairment

|   | and vehicles | Total     |
|---|--------------|-----------|
|   |              |           |
|   |              |           |
| 2008 financial year                           |              |           |
| Carrying amount 01.01.08                      | 116 912      | 116 912   |
| Translation differences                       | 8 117        | 8 117     |
| Additions due to the acquisition of companies | 2 835 634    | 2 835 634 |
| Additions                                     | -            | -         |
| Disposals                                     | -            | -         |
| Depreciation during the year                  | -541 512     | -541 512  |
| Carrying amount 31.12.08                      | 2 419 151    | 2 419 151 |
|   |              |           |
| As of 31 December 2008                        |              |           |
| Original cost                                 | 2 953 635    | 2 953 635 |
| Accumulated depreciation                      | - 542 601    | - 542 601 |
| Translation differences                       | 8 117        | 8 117     |
| Carrying amount 31.12.08                      | 2 419 151    | 2 419 151 |

Machinery, fixtures, fittings

2 419 151

1 011 482

384 788

-306 944

-23 467

-870 769

2 614 241

4 112 240

-1 497 999

2 614 241

2 419 151

1 011 482 384 788

-306 944

-23 467

-870 769

2 614 241

4 112 240

-1 497 999

2 614 241

The tangible assets (vehicles) has been written down by NOK 23 467 (0 in 2008) in 2009. Impairment charges are recognised in the consolidated statement of comprehensive income.

# 6 Intangible assets

|                              | Goodwill   | Software      | Customer     | Trademarks | Total      |
|------------------------------|------------|---------------|--------------|------------|------------|
|                              |            | (includingr   | elationships |            |            |
|                              | so         | coringmodell  |              |            |            |
|                              | •          | and licenses) |              |            |            |
| 2008 financial year          |            |               |              |            |            |
| Carrying amount 01.01.08     | 21 117 972 | 5 259 996     | 1 304 396    | 8 336 000  | 36 018 364 |
| Additions                    | -          | 2 614 791     | -            | -          | 2 614 791  |
| Translation differences      | -          | -             | -            | -          | -          |
| Amortisation during the year | -          | -1 456 673    | -263 810     | -47 119    | -1 767 603 |
| Carrying amount 31.12.08     | 21 117 972 | 6 418 115     | 1 040 585    | 8 288 881  | 36 865 553 |
|                              |            |               |              |            |            |
| As of 31 December 2008       |            |               |              |            |            |
| Original cost                | 21 117 972 | 8 207 894     | 1 319 052    | 8 420 363  | 39 065 282 |
| Accumulated amortisation     |            | -1 789 780    | -278 467     | -131 483   | -2 199 729 |
| Carrying amount 31.12.08     | 21 117 972 | 6 418 115     | 1 040 585    | 8 288 881  | 36 865 553 |
| 2009 financial year          |            |               |              |            |            |
| Carrying amount 01.01.09     | 21 117 972 | 6 418 115     | 1 040 585    | 8 288 881  | 36 865 553 |
| Additions                    | 24 771 933 | 7 063 687     | 12 013 710   | 1 978 484  | 45 827 814 |
| Translation differences      | -          | -1 258 689    | -            | -13 844    | -1 272 533 |
| Amortisation during the year | -          | -2 899 915    | -2 666 552   | -52 846    | -5 619 313 |
| Carrying amount 31.12.09     | 45 889 905 | 9 323 199     | 10 387 743   | 10 200 675 | 75 801 521 |
|                              |            |               |              |            |            |
| As of 31 December 2009       |            |               |              |            |            |
| Original cost                | 45 889 905 |               | 13 332 762   |            |            |
| Accumulated amortisation     | -          | -5 263 666    | -2 945 019   | 1 780 311  | -6 428 374 |
| Carrying amount 31.12.09     | 45 889 905 | 9 323 227     | 10 387 743   | 10 200 675 | 75 801 521 |

## Impairment tests for goodwill

Goodwill is allocated to the Group's cash-flow generating units that are identified as the operations of the former Folkia AB, Monetti Oy and DFK Holding ApS. Impairment tests have been carried out in accordance with the prerequisites stated in note 2.7.

The recoverable amount is determined on the basis of an estimated value in use. The starting point is projected cash flows based on a budget and forecasts approved by the management for a five-year period. Discount rates before tax of 11,5 per cent (Folkia), 11,7 per cent (Monetti Oy) and 12,4 per cent (DFK) have been used.

Cash flows in excess of the five-year period are extrapolated using a growth rate of 2.5 per cent. This growth rate does not exceed the long-term average growth rate in the markets in which Folkia operates.

The management does not believe that any changes in the assumptions on which the calculation of recoverable amounts is based will lead to the accounting value exceeding the recoverable amount.

# 7a Financial instruments by category

542 914

114 662 610

97 472 090

As of 31 December 2009

Accounts receivable and

Total

Total

Financial assets available for

| Lending and | through profit and loss (held for |                    |  |
|-------------|-----------------------------------|--------------------|--|
| receivables | trading)                          | Available for sale |  |
|             |                                   |                    |  |
|             |                                   |                    |  |
|             |                                   | 175 181            |  |
|             |                                   |                    |  |
|             |                                   |                    |  |

Total

175 181

542 914

114 837 791

175 181

549 736

98 021 826

Assets measured at fair value

| other receivables (long-term) |            |            |
|-------------------------------|------------|------------|
| Microloans and other          | 81 431 325 | 81 431 325 |
| receivables, excl. advance    |            |            |
| payments and deposits         |            |            |
| (short-term)                  |            |            |
| Loans to DFK Holding          | -          | -          |
| Cash and cash equivalents     | 32 688 370 | 32 688 370 |

|                              |   | Other financial |              |
|------------------------------|---|-----------------|--------------|
|                              | Liabilities measured at fair value through profit | liabilities at  |              |
|                              | and loss (held for trading)                       | amortised cost  | Total        |
| Liabilities                  |   |                 |              |
| Loans (long-term)            | -   | -               | -            |
| Loans (credit facility)      | -   | - 35 667 016    | - 35 667 016 |
| Derivatives                  | -   | -               | -            |
| Accounts payable and other   | -   | -15 478 707     | -15 478 707  |
| liabilities, excl. mandatory |   |                 |              |
| liabilities                  |   |                 |              |
| Total                        | -   | -51 145 723     | -51 145 723  |

|                                | Lending and | Assets measured at fair value     |                    |            |
|--------------------------------|-------------|-----------------------------------|--------------------|------------|
|                                | receivables | through profit and loss (held for |                    |            |
|                                |             | trading)                          | Available for sale | Total      |
| As of 31 December 2008         |             |                                   |                    |            |
| Assets                         |             |                                   |                    |            |
| Financial assets available for |             |                                   | 549 736            | 549 736    |
| sale                           |             |                                   |                    |            |
| Accounts receivable and        | 724 925     |                                   |                    | 724 925    |
| other receivables (long-term)  |             |                                   |                    |            |
| Microloans and other           | 71 670 321  |                                   |                    | 71 670 321 |
| receivables, excl. advance     |             |                                   |                    |            |
| payments and deposits          |             |                                   |                    |            |
| Loans to DFK Holding           | 11 660 389  |                                   |                    | 11 660 389 |
| Cash and cash equivalents      | 13 416 455  |                                   |                    | 13 416 455 |

|                            | Liabilities measured at fair value |                 |             |
|----------------------------|------------------------------------|-----------------|-------------|
|                            | through profit and loss (held for  | Other financial |             |
|                            | trading)                           | liabilities     | Total       |
| Liabilities                |                                    |                 |             |
| Loans (long-term)          |                                    | -421 750        | -421 750    |
| Loans (credit facility)    |                                    | -15 375 168     | -15 375 168 |
| Derivatives                | -5 826 843                         |                 | -5 826 843  |
| Accounts payable and other |                                    | -10 564 054     | -10 564 054 |

liabilities, excl. mandatory liabilities Total -5 826 843 -26 360 972 -31 766 065

#### Credit quality of financial assets 7b

The credit risk involved in financial instruments that have not fallen due or which have not been subject to impairment can be assessed by using external credit ratings (if available) or historical information on breaches of credit conditions.

|   | 2009       | 2008            |
|---|------------|-----------------|
| Accounts receivable   |            |                 |
| Microloans and other receivable   | 81 431 325 | 66 321 771      |
| Other loans   | -          | 11 660 389      |
| Total accounts receivable   | 81 431 325 | 77 982 160      |
| The company has maximum lending limits for microloans and standard credit rating requirements and   |            |                 |
| has developed its own scoring model to determine the credit rating of private customers. Loans are  |            |                 |
| not given to existing customers until previous loans have been repaid. The credit risk will thus be |            |                 |
| limited.  |            |                 |
| Bank deposits   |            |                 |
| AA- (Nordea, SHB, Pohjala)  | 12 049 005 | 40 363          |
| A+ (DnB NOR, Sampo Bank)  | 12 017 098 | 13 376 092      |
| A (Swedbank, Danske Bank, Sampo)  | 3 642 321  | -               |
| A-1(SEB)  | 220 523    | -               |
| Cash/collateral etc.  | 4 759 424  | -               |
|   | 32 688 370 | 13 416 455      |
| Financial assets available for sale without an external credit rating                               |            |                 |
| SIP Nordic 100  | 175 181    | -               |
| Xtracom   | -          | 549 736         |
|   | 175 181    | <b>549 73</b> 6 |
| Derivatives   |            |                 |
| A - 1 (Currency contracts DnB NOR)  | -          | - 5 826 843     |
|   | -          | - 5 826 843     |

#### Financial assets available for sale 8

|  | 2009     | 2008      |
|--|----------|-----------|
| Carrying amount 01.01  | 549 736  | 937 066   |
| Acquisition of assets  | 175 181  | -         |
| Exchange rate difference   | -49 854  | 76 950    |
| Impairment   | -499 882 | - 464 280 |
| Carrying amount 31.12  |          |           |
| Of which classified as fixed assets  | 175 181  | 549 736   |
| Of which classified as current assets  |          | -         |
| The financial assets that are available for sale consist of:                                       | 2009     | 2008      |
| Shares listed on Euroinvestor (Stockholm)  |          |           |
| SIP Nordic 100   | 175 181  | -         |
| Xtracom Consulting Group AB  | -        | 549 736   |
| Financial assets that are classified as available for sale are quoted in the following currencies: |          |           |
|  | 2009     | 2008      |
| SEK  | 175 181  | 549 736   |
|  |          |           |

The financial assets of shares were written down by NOK 499 882 (464 280 in 2008) in 2009. The structured product's value has been set at their market price at 31 December 2009.

#### 9 **Derivatives**

|  | 2      | 009         | 2      | 008         |
|--|--------|-------------|--------|-------------|
|  | Assets | Liabilities | Assets | Liabilities |
| Forward exchange contracts – at fair value through profit and loss |        |             |        |             |
| Forward exchange contracts. Bought NOK – sold SEK                  | =      | =           | -      | 4 490 410   |
| Forward exchange contracts. Bought NOK – sold DKK                  | -      | =           | -      | 1 336 433   |
| Total carrying amounts   |        | -           | -      | 5 826 843   |
| Of which current liabilities:                                      | -      | -           | -      | 5 826 843   |

Derivatives which are held for trading are classified as current assets or liabilities. All the fair value of the derivative is classified as a long-term asset or liability if the remaining term to maturity is more than 12 months and as a current asset or liability if the remaining term to maturity is less than 12 months. The derivatives are valued according to level 2 in the fair value hierarchy (IFRS 7). Folkia no longer has derivatives on its balance sheet.

# 10 Microloans and other receivables

|  | 2009        | 2008        |
|--|-------------|-------------|
| Microloans   | 107 242 495 | 76 461 194  |
| Impairment due to probable losses on microloans          | -27 293 540 | -10 139 424 |
| Net microloans   | 79 948 955  | 66 321 770  |
| Other receivables  | 1 482 370   |             |
| Income accrued but not received *                        | 2 366 819   | 2 923 788   |
| Pre-paid costs and deposits                              | 2 043 411   | 3 615 771   |
| Loans to employees and deposits                          | 542 914     | 724 925     |
| Loans to DFK Holding                                     | -           | 11 405 654  |
| Total accounts receivable and other receivables          | 86 384 469  | 84 991 908  |
| Of which fixed assets (long-term)                        | 542 914     | 724 925     |
| Current assets   |             |             |
| The fair value of microloans and other receivables is as |             |             |
|  | 2009        | 2008        |
| Microloans **  | 75 317 998  | 63 036 397  |
| Loans to employees and deposits                          | 542 914     | 724 925     |
|  | 75 860 912  | 63 761 322  |

<sup>\*</sup> The loan brokering contract with Collector was terminated as of 31 December 2007. The income accrued but not received as of 31 December 2008 is related to a dispute regarding the outstanding account.

Microloans that have fallen due for payment but whose due date is less than 46 days in the past are not regarded as being impaired.

|                                 | 2009        | 2008       |
|---------------------------------|-------------|------------|
| Not fallen due                  | 54 960 414  | 51 721 323 |
| 1 – 30 days after the due date  | 13 956 687  | 6 702 950  |
| 31 - 60 days after the due date | 3 346 669   | 3 512 429  |
| 61 - 90 days after the due date | 2 391 322   | 2 153 112  |
| > 91 days after the due date    | 32 587 403  | 12 371 379 |
|                                 | 107 242 495 | 76 461 193 |

As of 31 December 2009, NOK 30 944 256 (10 967 501) in accounts receivable had been written down (impaired), of which NOK 10 967 501 was related to 2008 and 2007 (the accounting impairment in 2007 was NOK 0). The size of the provision was NOK 27 293 540 (2008: NOK 10 139 424) as of 31 December 2009 (2007: NOK 0).

Recognised value of the Group's microloans, per currency:

|     | 2009       | 2008       |
|-----|------------|------------|
| SEK | 65 162 794 | 83 244 750 |
| NOK | 308 191    | 551 606    |
| EUR | 2 160 231  | -          |
| DKK | 3 788 451  | -          |
| EEK | 8 236 404  | -          |

 $<sup>\</sup>ensuremath{^{**}}$  The fair value of microloans is reduced by the income accrued but not received.

The change in the provisions for the impairment of accounts receivable is as follows:

|   | 2009       | 2008       |  |
|---|------------|------------|--|
| As at 1 January   |            |            |  |
| Provisions for the impairment of receivables                | 10 139 424 | 10 967 501 |  |
| Provision during the year                                   | 19 976 755 |            |  |
| Net receivables that have been written off as losses during | -2 822 639 | -828 077   |  |
| the year  |            |            |  |
| Reversal of unused amounts                                  | -          | -          |  |
| As at 31 December   | 27 293 540 | 10 139 424 |  |

The impairment and reversal of impairment of accounts receivable are included in the losses on loans in the income statement. Amounts recognised in the provisions account are written off when there is no expectation of collecting any further cash amounts.

The other classes of accounts receivable and other receivables do not contain any impaired assets.

The maximum exposure to credit risk on the reporting date is the fair value of each class of accounts receivable stated above. The Group has no charge as security.

#### 11 Cash and cash equivalents

| Total  | 32 688 370 | 13 416 455 |
|--|------------|------------|
|  |            |            |
|  |            |            |
| The cash and cash equivalents in the cash flow statement comprise the following: |            |            |
| The cash and cash equivalents in the cash now statement comprise the following.  |            |            |
| The cash and cash equivalents in the cash now statement comprise the following.  |            |            |
| The cash and cash equivalents in the cash now statement comprise the following.  | 2009       | 2008       |

Of the bank deposits 2008, the amount of NOK 5 095 391 was tied as security for forward exchange contracts.

#### Share capital and share premium **12**

|  |               | Nominal share |               |             |
|--|---------------|---------------|---------------|-------------|
|  | No. of shares | capital       | Share premium | Total       |
| Carrying amount 1.1.08                           | 11 788 324    | 58 941 620    | 69 160 375    | 128 101 996 |
| Sale of own shares                               | 242 826       | 1 214 130     | 4 839 523     | 6 053 652   |
| Carrying amount 31.12.08                         | 12 031 150    | 60 155 750    | 73 999 898    | 134 155 647 |
| Contribution in kind (Acquisition of subsidiary) | 5 265 592     | 26 327 960    | -             | 26 327 960  |
| Purchase of treasury shares                      | -52 742       | -263 710      | -             | -263 710    |
| Carrying amount 31.12.09                         | 17 244 000    | 86 220 000    | 73 999 898    | 160 219 898 |

The company has used own shares (treasury shares) in connection with the purchase of the subsidiary in Denmark, DFK Holding – closing January 09. As of 31 December 2009, the number of shares was 17 406 916 of which 162 916 are the company's own shares.

#### **Retained earnings 13**

| As of 1 January 2008            | -2 051 877  |
|---------------------------------|-------------|
| Result for the year 2008        | -11 774 985 |
| Carrying amount 31.12.08        | -13 826 861 |
|                                 |             |
| As of 1 January 2009            | -13 826 861 |
| Currency translation difference | -275 585    |
| Purchase of treasury shares     | -259 344    |
| Result for the year 2009        | -1 312 454  |
| Carrying amount 31.12.09        | -15 674 243 |

#### 14 Advance payment for the purchase of a subsidiary

|   | 2009 | 2008      |
|---|------|-----------|
| Advance payment – purchase of Dansk Finansieringskompagni ApS | -    | 6 053 562 |
| Total   | -    | 6 053 562 |

The advance payment has been recognised in the accounts at its fair value when paid and thereafter at its amortised cost. The advance payment has been tested for impairment as of 31 December 2008.

# **15** Accounts payable and other current liabilities

|                                 | 2009       | 2008       |
|---------------------------------|------------|------------|
| Accounts payable                | 3 673 131  | 2 005 214  |
| Income accrued but not received | 4 630 957  | 3 285 374  |
| Govt. charges and special taxes | 3 341 518  | 2 060 996  |
| Holiday pay due                 | 215 037    | 108 360    |
| Accrued expenses                | 3 618 064  | 3 104 109  |
| Total                           | 15 478 707 | 10 564 054 |

### 16 Loans

|  | 2009       | 2008       |
|--|------------|------------|
| Long-term loans                                      |            |            |
| Loans from credit institutions (1)                   | -          | 421 750    |
|  | -          | 421 750    |
| Short-term loans                                     |            |            |
| Loans from credit institutions (credit facility) (2) | 35 667 016 | 15 375 168 |
|  | 35 667 016 | 15 375 168 |

- (a) Loans from credit institutions
- (1) The loan fell due on 31 January 2010 and had a fixed interest rate of 10% per annum. This loan was unsecured. The loan has been paid back under 2009.
- (2) The loan has a fixed interest rate of 7, 75 % (8, 75%). The loan has no maturity date, security is provided in that an amount equal to 10% of the borrowed amount is in a frozen account and there is a charge on microloans for the remaining amount.

The Group is exposed to interest rate changes on these loans based on the following repricing structure:

|                         | 2009       | 2008       |
|-------------------------|------------|------------|
| 6 months or less        | -          | -          |
| 6-12 months             | -          | -          |
| 1-5 years               | -          | 421 750    |
| More than 5 years       | -          | -          |
| No agreed maturity date | 35 667 016 | 15 375 168 |
| Total loans             | 35 667 016 | 15 796 918 |

| Carrying amount and fair value of loans:  | 2009       | 2008       |
|---|------------|------------|
| Carrying amount                           |            |            |
| Long-term loans                           | -          | 421 750    |
| Credit facility with a credit institution | 35 667 016 | 15 375 168 |
| Total carrying amount                     | 35 667 016 | 15 796 918 |

| Fair value                                |            |            |
|---|------------|------------|
| Long-term loans                           | -          | 421 750    |
| Credit facility with a credit institution | 35 667 016 | 15 375 168 |
| Total fair value                          | 35 667 016 | 15 796 918 |

Long-term loans relate to a long-term loan of SEK 500 000 provided by Frick & Frick. This loan was provided at a market rate of 10% without any additional security. It is stated that the fair value, ie, the relevant lending terms as of 31 December 2008, will be the same. The fair value of the loan was therefore the same as the book value.

The credit facility with a credit institution is linked to an agreement with Svea Ekonomi relating to the collection of microloans. The credit facility is provided at a fixed interest rate of 7.75% (8.75%). The fair value, ie, the relevant lending terms as of 31 December 2009, will be the same. The fair value of the loan is therefore the same as the book value.

The carrying amounts of the Group's loans in various currencies are as follows:

|             | 2009       | 2008       |
|-------------|------------|------------|
| NOK         | -          | -          |
| SEK         | 35 667 016 | 15 796 918 |
| Total loans | 35 667 016 | 15 796 918 |

The Group has the following unutilised borrowing facilities:

|  | 2009      | 2008       |
|--|-----------|------------|
| Fixed interest rate – No expiry date agreed on (SEK) | 3 034 795 | 11 750 832 |

The facilities which expire within one year are annual facilities that must be renewed on various dates in 2009.

### 17 Capitalised acquisition costs

|   | 2009 | 2008      |
|---|------|-----------|
|   |      |           |
| Dansk Finansieringskompagni ApS   | -    | 1 095 802 |
| Monetti Oy  | =    | 4 343 293 |
|   | -    | 5 439 095 |
| Subsidiaries in Denmark and Finland (Estonia) have been bought with accounting effect for the |      |           |
| Group (closing) in January 2009.  |      |           |
|   |      |           |
|   | -    | 5 43      |

#### 18 Pensions and similar liabilities

|                                       | 2009    | 2008    |
|---------------------------------------|---------|---------|
|                                       |         |         |
|                                       |         |         |
| Balance-sheet liability:              |         |         |
| – Pension benefits                    | 989 067 | 527 406 |
|                                       |         |         |
| Costs debited to the income statement |         |         |
| – Pension costs                       | 745 796 | 384 540 |

In Norway and Finland, the minimum defined contribution pensions (compulsory company pensions) are paid as they become due. In Sweden, provisions have been made for accrued pension commitments. Denmark and Estonia has no pension cost or pension benefits.

As part of their salary contracts, the Group's managers have the opportunity to take out their own insurance contracts (cash pension premiums) up to a total limit of 10% of their fixed salary (contributions to the Compulsory Company Pension are deductible). In Norway, this is paid out regularly to an insurance company or the employee and is treated as salary for tax and employers' national insurance contribution/public charges purposes.

#### 19 Other loans

|                                       | 2009 | 2008       |
|---------------------------------------|------|------------|
| Dansk Finansieringskompagni ApS (DFK) | -    | 11 660 389 |
|                                       | -    | 11 660 389 |

Folkia has per balance date no other loans.

#### Foreign exchange losses/gains – net 20

|                                       | 2009       | 2008 |
|---------------------------------------|------------|------|
| Exchange gains                        | 1 340 472  | -    |
| Exchange losses                       | -1 412 680 |      |
| Foreign exchange (losses)/gains – net | -72 208    | -    |

#### Wages and salaries 21

|  | 2009       | 2008       |
|--|------------|------------|
| Salaries   | 14 932 005 | 6 915 899  |
| Employers' national insurance contributions  | 3 582 509  | 2 259 477  |
| Pension costs – the year's provisions for defined contribution based pension schemes | 800 414    | 384 540    |
| Other benefits   | 2 302 700  | 3 596 148  |
|  | 21 617 629 | 13 156 064 |
| No. of employees   | 26         | 23         |

#### 22 Other operating expenses

|                         | 2009       | 2008       |
|-------------------------|------------|------------|
| Rental expenses         | 3 668 743  | 2 973 894  |
| Marketing               | 14 498 496 | 23 529 668 |
| Administrative expenses | 37 092 874 | 20 280 693 |
|                         | 55 260 113 | 46 784 255 |

#### 23 Financial income and expenses

|   | 2009       | 2008        |
|---|------------|-------------|
| Interest income –bank deposits                    | 70 045     | 1 875 217   |
| Other interest income                             | 484 690    | -           |
| Gain derivatives                                  | 7 035 935  | -           |
| Other currency gain                               | 125 871    | 3 891 411   |
| Interest expenses                                 | -3 548 546 | -           |
| Change in the fair value of financial derivatives | -48 263    | - 5 826 842 |
| Other currency lost                               | -8 619 660 | -546 931    |
| Net financial items                               | -4 499 926 | -607 146    |

#### Tax – Deferred tax – Deferred tax assets 24

| _ | _ |  |
|---|---|--|
|   |   |  |
|   |   |  |

|                        | 2009      | 2008       |
|------------------------|-----------|------------|
| Tax payable            | 1 335 316 | -          |
| Change in deferred tax | 576 272   | -3 248 068 |
| Total tax on result    | 1 911 588 | -3 248 068 |

| Total tax including OCI  | 1 911 588 | -3 248 068 |
|--------------------------|-----------|------------|
|                          | 2009      | 2008       |
| Tax payable for the year | 1 335 316 | 0          |

#### Reconciliation of the effective tax rate:

Total tax payable

|   | 2009           | 2008        |
|---|----------------|-------------|
| Result before tax including OCI   | 599 135        | -15 023 053 |
| Tax calculated at 28%   | -22 870        | -4 206 455  |
| Loss for the year without deferred tax asset  | -              | -           |
| This year's deficit without deferred tax assets                                     | 1 492 833      | 784 622     |
| Use of loss carried forward that has not previously been recognized in the accounts | -398 815       | -           |
| Non-deductible costs  | 1 804 427      | 173 765     |
| Not taxable income  | -963 987       | -           |
| Тах   | 1 911 588      | -3 248 068  |
| Tay in the income statement   | 1 011 500      | -3 248 068  |
| Tax in the income statement  Tax discontinued operations                            | 1 911 588<br>- | -3 248 068  |
| Тах   | 1 911 588      | -3 248 068  |

Deferred tax and deferred tax assets and specification of the tax effect of temporary differences and losses carried forward:

| 1 | December |  |
|---|----------|--|
|---|----------|--|

1 335 316

|                                     | 2009    | 2008 |
|-------------------------------------|---------|------|
| Deferred tax assets                 |         |      |
| Income Adjustment according to IFRS | 376 764 | -    |

| -1 869 714 | 2 623 558   |
|------------|---|
| 7 481 374  | 2 735 846   |
|            |   |
| 1 591 332  | -   |
| 5 890 042  | 2 735 846   |
|            |   |
|            |   |
| 5 611 660  | 5 359 404   |
| 335 064    | 335 064   |
| 97 948     | 295 400   |
| -          | 1 631 516   |
| 4 801 884  | 3 097 424   |
|            | 97 948<br>335 064<br>5 611 660<br>5 890 042<br>1 591 332<br>7 481 374 |

Deferred tax assets are capitalized based on future income.

It appears that Folkia AB has a previous loss to be carried forward, but that this has not been taken into account when calculating the deferred tax assets. A requirement has been stipulated regarding a conversion to a branch in 2010 and the remaining loss cannot thus be carried forward in any case.

Deferred tax is due in its entirety to the allocation of added value to identifiable intangible assets in connection with the acquisition of Folkia AB in December 2007. Deferred tax is reversed at Group level through future depreciation/amortisation.

#### 25 Liabilities

a) Guarantees and charges:

Folkia has no guarantees or charges.

b) Operating leases – liabilities where a Group company is the lessee

The future total minimum payments linked to non-terminable leases are as follows:

|  | 2009      | 2008      |
|--|-----------|-----------|
| Due date within 1 year                         | 1 842 989 | 2 475 803 |
| Due date between 1 and 5 years into the future | 1 048 813 | 2 732 173 |
| Due date more than 5 years into the future     | -         | -         |
|  | 2 891 803 | 5 207 976 |

The Group's operating leases are in Sweden and Norway, consisting of premises- and support agreements.

#### 26 Business combinations

#### Acquisition of Dansk Finansieringskompagni ApS

In accordance with an Asset and Share Purchase Agreement dated 11 December 2007, Folkia AS acquired all the shares in Dansk Finansieringskompagni ApS (through DKF Holding ApS). Dansk Finansieringskompagni ApS carries out similar activities in Denmark.

According to the agreement, the payment was a cash payment plus shares equal to 2% of the share capital of Folkia AS. The agreement also contained a condition regarding an adjustment of the purchase price depending on the future results achieved, equivalent to an additional 3.5% of the share capital in Folkia AS.

The acquisition required the approval of the authorities and the final transfer of the shares was agreed to be conditional on such approval. Final approval was given in a letter from Finanstilsynet (the Financial Supervisory Authority of Norway) on 21 October 2008.

An advanced payment of NOK 6 053 562 was made in 2008. The advance payment was recognised in the accounts at its fair value when paid and thereafter at its amortised cost.

Negotiations have later taken place regarding the interpretation of the clause relating to the adjustment of the purchase price. Final agreement was not reached until January 2009. The prerequisite for adjusting the purchase price was not met and own shares that had been provided as security were returned. The shares in Dansk Finansieringskompagni are registered as having been transferred to Folkia AS in January 2009.

The acquisition has been accounted for in the consolidated financial statements as per 1 January 2009. Closing date was set on date of the final agreement in January 2009.

The net assets and goodwill that have been acquired are as follows (figures in NOK 1 000):

| Cash payment                          | -      |
|---------------------------------------|--------|
| Direct acquisition costs              | 1 096  |
| Fair value of issued shares           | 6 054  |
| Original cost                         | 7 149  |
| Book equity 1 January 2009 (negative) | 3 479  |
| Added value on acquired net assets    | 10 628 |

The assets and liabilities linked to the acquisition closed in January 2009 are as follows

Figures in NOK 1 000

|                           |            | The acquired company's carrying |
|---------------------------|------------|---------------------------------|
|                           | Fair value | amounts                         |
| Cash and cash equivalents | 780        | 780                             |
| Tangible fixed assets     | 1 152      | 1 152                           |
| Customer relationships    | 1 724      | -                               |
| Trademarks/brands         | 592        | -                               |
| Scoring model             | -          | -                               |
| Software                  | -          | -                               |
| Net working capital       | 6 914      | 6 914                           |
| Fair value of net assets  | 11 162     | 8 846                           |

| Goodwill   | 8 311    | -        |
|--|----------|----------|
| Goodwill (workforce)                                   | -        | _        |
| Goodwill (deferred tax identifiable intangible assets) | 648      |          |
|  | 20 121   | 8 486    |
| Deferred tax   | - 648    | -        |
| Liabilities  | - 12 325 | - 12 325 |
| Acquired net assets                                    | 7 148    | -3 479   |
| Added value paid                                       | 10 629   | -        |
| Cash payment on the acquisition                        | -        | -        |
| Allocation of added value paid                         |          |          |
| Goodwill   | 8 960    |          |
| Trademarks/brands                                      | 593      |          |
| Software / scoring model                               | 1 724    |          |
| Less deferred tax on identified intangibles            | -648     |          |
| Added value paid                                       | 10 629   |          |

Goodwill is assigned to Dansk Finansieringskompagni's position and profitability in the market and employees (that cannot be allocated separately to other intangible assets).

The fair value of acquired assets in excess of their book value is allocated to identifiable intangible assets in accordance with own acquisition analyses.

Goodwill and trademarks are not subject to amortisation but are tested for impairment and impaired if the values are not sustained through testes based on budgets and forecasts approved by management.

The result for 2009 from Dansk Finansieringskompagni shows a loss before tax of KNOK 4 536.

#### **Acquisition of Monetti Oy**

In accordance with a Share Purchase Agreement dated 31 July 2008, Folkia AS acquired all the shares in Monetti Oy. Monetti Oy carries out similar operations in Finland and Estonia (through a wholly owned subsidiary).

A cash payment of NOK 2 632 796 has been made. In addition, a private placement aimed at the shareholders in Monetti Oy has been carried out. The closing took place in January 2009 at NOK 26 327 960, equivalent to NOK 5.00 per share. Following the transaction, the former shareholders of Monetti Oy own 30.25% of the shares in Folkia AS.

Moreover it was agreed in the SPA that the shareholders of Monetti were paid a dividend of € 596 376 prior to the closing of the acquisition.

The acquisition required the approval of the authorities and the final transfer of the shares was agreed to be conditional on such approval. Final approval was given in a letter from Finanstilsynet (the Financial Supervisory Authority of Norway) on 29 October 2008.

The acquisition has been accounted for in the consolidated financial statements as per 1 January 2009. Closing date was set on date of the final agreement in January 2009.

The net assets and goodwill that have been acquired are as follows (figures in NOK 1 000): - Cash payment

| - Direct acquisition costs                                     | 4 800  |
|--|--------|
| Fair value of issued shares                                    | 26 328 |
| Original cost  | 33 760 |
| Book equity 1 January 2009 – subsequent to payment of dividend | 9 541  |
| Added value on acquired net assets                             | 24 219 |

2 632

The assets and liabilities linked to the acquisition closed in January 2009 are as follows: (Figures in NOK 1 000)

|   |                                  | The acquired company's carrying |
|---|----------------------------------|---------------------------------|
|   | Fair value                       | amounts                         |
| Cash and cash equivalents   | 7 098                            | 7 098                           |
| Tangible fixed assets   | 52                               | 52                              |
| Customer relationships  | 10 290                           | -                               |
| Trademarks/brands   | 1 386                            | -                               |
| Software  | 5 500                            | 5 500                           |
| Net working capital   | 2 791                            | 2 791                           |
| Fair value of net assets  | 27 117                           | 15 441                          |
| Goodwill  | 11 025                           | -                               |
| Goodwill (workforce)  | 1 518                            | -                               |
| Goodwill (deferred tax identifiable intangible assets)              | 3 269                            |                                 |
|   | 42 929                           | 15 441                          |
| Deferred tax  | - 3 269                          |                                 |
| Liabilities   | -1 933                           | -1 933                          |
| Agreed dividend to previous shareholders                            | -5 900                           | -5 900                          |
| Acquired net assets   | 31 827                           | 7 608                           |
| Added value paid  | 24 219                           |                                 |
| Cash payment on the acquisition                                     | 2 632                            |                                 |
| Allocation of added value paid                                      |                                  |                                 |
| Goodwill  | 17 745                           |                                 |
| Customer Relationship   | 10 290                           |                                 |
| Trademarks/brands   | 1 386                            |                                 |
|   | 29 420                           |                                 |
| Less deferred tax on identified intangibles                         | -3 269                           |                                 |
| Added value paid  | 26 152                           |                                 |
| Goodwill is assigned to Monetti's position and profitability in the | e market and employees (that car | nnot be                         |

Goodwill is assigned to Monetti's position and profitability in the market and employees (that cannot be allocated separately to other intangible assets).

The fair value of acquired assets in excess of their book value is allocated to identifiable intangible assets in accordance with own acquisition analyses.

Fair value of software and licences were set at carrying value being approximately NOK 2million lower than values identified in the analyses. The value of goodwill is reduced accordingly.

31 December 2009

Goodwill and trademarks are not subject to amortisation but are tested for impairment and impaired if the values are not sustained through testes based on budgets and forecasts approved by management.

The acquisition of Monetti was settled in January 2009 and values (shares and cash) calculated at a currency rate of NOK 9.76 per Euro. As of 31 December 2009 the currency rate is NOK 8.315 per Euro. On the investment changes in currency approximates NOK 2 million included in currency effects.

Currency adjustments are charged directly to change in equity.

The result for 2009 from Monetti shows a profit before tax of KNOK 8 659.

#### Acquisition of Folkia AB

In accordance with a Share Purchase Agreement dated 27 November 2007, Folkia AS (formerly Folkefinans AS) acquired all the shares in Folkia AB. As payment for the shares in Folkia AB, shares in Folkia AS worth NOK 27.5 million were issued. Through this share issue, the shareholders in Folkia AB acquired an ownership share of 78%. The shareholders in Folkia AB did not comprise a controlling group and the transaction has been treated as an ordinary acquisition, with Folkia AS identified as the acquiring company. The increase in capital was approved at an extraordinary general meeting on 11 December 2007.

Reference is made to disclosures of Business Combinations in the consolidated financial statements for 2008.

### 27 Related parties

The Group has been involved in transactions with the following related parties:

#### Nexia DA

This is owned by, among others, the former chairman of the board and now director and shareholder Finn Terje Skøyen, the former director and shareholder Harald Nicolai Nordstrand and the shareholder Ian Morten Ruud

#### Fivado AS

Fully owned by Ove Dag Alsaker, who is the former Head of Compliance and a shareholder in Folkia AS.

#### Interactive á Íslandi

Owned by the current Chairman of the board and main shareholder H\"ordur Bender.

#### **Xtarola Limited**

Owned by the current Chairman of the board and main shareholder Hördur Bender.

#### Viadella Investment OÜ

The former owner of DFK Holding AS, the owner of Dansk Finansieringskompagni ApS (DFK).

#### a) Sales of goods and services

No goods or services have been sold to any of these companies.

#### b) Purchase of goods and services

| Purchase of services from related parties (in NOK 1000): | 2009  | 2008  |
|--|-------|-------|
| Nexia DA   | -     | 932   |
| Fivado AS  | -     | 935   |
| Interactive á Íslandi                                    | 251   | 1 050 |
| Viadella Investments OÜ                                  | 116   | 460   |
| Xtarola Limited  | 844   | -     |
|  | 1 211 | 3 377 |

The above amounts are inclusive of value added tax where relevant.

#### c) Remuneration to senior employees

The senior employees comprise the group management and directors. The remuneration to senior employees is shown below:

|   | 2009  | 2008  |
|---|-------|-------|
| Salaries and other short-term employee benefits | 6 373 | 4 752 |
| Severance pay                                   | -     | -     |
| Pension benefits *                              | 351   | 342   |
| Other long-term benefits                        | -     | -     |
| Share-based remuneration                        | -     | _     |
|   | 6 724 | 5 094 |

Specification 2009

| Name  | Salary and<br>other short-<br>term benefits | Pension<br>benefits |
|---|---|---------------------|
| Per Spångberg, CEO                          | 1 531                                       | -                   |
| Other Management                            | 2 315                                       | 133                 |
| Subtotal Sweden in SEK                      | 3 846                                       | 133                 |
| Exchange rate (average 2009)                | 0,8222                                      | 0,8222              |
| Subtotal Sweden in NOK                      | 3 162                                       | 109                 |
|   |   |                     |
| Other Management                            | -   | 9                   |
| Subtotal Finland in EUR                     | -   | 9                   |
| Exchange rate (average 2009)                | 8,7285                                      | 8,7285              |
| Subtotal Finland in NOK                     | -   | 79                  |
|   |   |                     |
| Other Management and employees in Folkia AS | 1 932                                       | 163                 |
| Board members                               | 1 079                                       | _                   |
| Control Committee                           | 200   | _                   |
| Subtotal Norway                             | 3 211                                       | 163                 |
| Total                                       | 6 373                                       | 351                 |

The Group has one other commitment linked to a former employee. This commitment concerns a termination agreement which benefits the former employee with the amount of SEK 637 250 excluding social costs. The amount is to be paid out during 2010.

d) Balance sheet items resulting from the purchase and sale of goods a services

| Receivables due from related parties:           | 2009 | 2008 |
|---|------|------|
| - Top parent company                            | -    | -    |
| - Close family members of senior employees      | -    | -    |
| - Associates                                    | -    | -    |
| - Enterprises controlled by senior employees *  | -    | 750  |
| Total   | -    | 750  |
|   |      |      |
| Debts to related parties :                      |      |      |
| - Closest parent company                        | -    | -    |
| - Associates                                    | -    | -    |
| - Senior employees *                            | -    | 532  |
| - Enterprises controlled by senior employees ** | -    | 58   |
| Total   | -    | 590  |

<sup>\*</sup> Receivables and debts are linked and are due to the fact that the fee payable to the executive chairman of the board was initially invoiced by Interactive á Íslandi. This fee was later credited and converted into salary and tax was deducted in accordance with the rules governing remuneration  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ to the board. These items have been settled in 2009.

No provisions have been made for bad debts concerning related parties.

#### e) Loans to related parties

|   | 2009     | 2008    |
|---|----------|---------|
| Loans to the group management (and their families): |          | _       |
| Carrying amount 01.01                               | 750 000  | 750 000 |
| Loans granted during the year                       | -        | -       |
| Loans repaid during the year                        | -240 000 | -       |
| Interest income                                     | -        | -       |
| Interest received                                   | =        | -       |
| Carrying amount in SEK                              | 510 000  | 750 000 |
| SEK/NOK exchange rate 31.12                         | 0,8099   | 0,9042  |
| Carrying amount 31.12                               | 413 049  | 678 150 |
| Loans to associates in 1000 NOK                     |          |         |
| Carrying amount 01.01                               | 11 660   | 2 001   |
| Loans granted during the year                       | -        | 9 205   |
| Loans repaid during the year                        | -        | -       |
| Interest income                                     | -        | 454     |
| Interest received                                   | -        | -       |
| Loans, reclassified as intercompany loans           | -11 660  | -       |
| Carrying amount 31.12                               | -        | 11 660  |

The above loans were to Dansk Finansieringskompagni ApS, a company in which Folkia AS gained full control over all the shares in January 2009.

<sup>\*\*</sup> Short-term debts from 2008 to related parties arose from the purchase of services and fell due for payment within two months after the balance sheet date. This debt was not interest-bearing.

#### The loans to the group management are on the following terms and conditions:

| Name and loan amount, all in SEK | 2009    | 2008    |
|----------------------------------|---------|---------|
| Nickolaus Karlsson               | 240 000 | 240 000 |
| Per Spångberg                    | -       | 240 000 |
| Marcus Lindström                 | 150 000 | 150 000 |
| Madeleine Astell                 | 120 000 | 120 000 |
| Total                            | 510 000 | 750 000 |

#### Terms and conditions

The loans are to be repaid by 31.12.2012. No loans have been given to directors.

#### Interest rate

The interest rate is the Swedish state loan interest rate + 1% throughout the term of the loan. The interest is capitalised and is to be paid when the loan falls due.

Loans to associates are within the framework credit limit and are in force until they are cancelled. The interest rate is 10% p.a. with monthly capitalisation.

The fair value of the loans is regarded as equivalent to the loans' book value.

It has not been necessary to make provisions for losses on loans to directors, senior employees and associates in 2009 or previous years.

| f) Remuneration to the auditors and other related costs | 2009      | 2008    |
|---|-----------|---------|
| Statutory audit   | 1 352 042 | 329 912 |
| Other assurance services                                | -         | -       |
| Tax advice  | -         | 8 500   |
| Other services  | 802 733   | 198 500 |
| Total   | 2 154 775 | 536 912 |

Remunations are including VAT.

#### 28 Events after the balance sheet date

The Group is going through a restructuring process. The acquisitions of Monetti Oy and its subsidiary Monetti AS, and DFK Holding ApS and its subsidiary Dansk Finaniseringskompagnie ApS were closed in January 2009.

Finanstilsynet (the Financial Supervisory Authority of Norway) stipulated as a condition for the approval of the acquisition of the companies that they were to be converted into branches of Folkia AS.

The restructuring was started in 2009 and the establishment of the branches are expected to be finalised Q2 2010. The Monetti companies are converted into branches by way of cross border mergers with Folkia AS; Folkia AB and the Danish companies by way of asset transfers follow by liquidations of the companies.

No other events causing special statement have occurred after balance sheet date.

#### **Permits and conditions** 29

Folkia AS has been given permits by Finanstilsynet (the Financial Supervisory Authority of Norway) to acquire all the shares in

- Folkia AB Sweden (14 November 2008)
- DFK Holding ApS Denmark (8 November 2008)
- Monetti Oy Finland (29 October 2008)

For DFK Holding ApS, permission to enter into a cooperation agreement had been given in advance (25 April 2008).

All the permits assume that an application to establish a branch office in the respective countries will be submitted within six months and that the operations will be transferred to the respective branch offices.

#### Share capital and shareholder information 30

The share capital in the parent company as of 31 December 2009 consists of:

|        | No. of shares | Nominal value | Book value |
|--------|---------------|---------------|------------|
| Shares | 17 406 916    | 5             | 87 034 580 |
| Total  | 17 406 916    | 5             | 87 034 580 |

All the shares have equal voting rights.

#### Ownership structure

#### The largest shareholders in the company as of 31 December 2009

|   | Shares     | Ownership share |
|---|------------|-----------------|
| Interactive A Islandi EHF                     | 1 753 095  | 10,1%           |
| Euroclear Bank S.A./N.V. ('BA')               | 1 735 355  | 10,0%           |
| CNHL Ltd                                      | 1 706 297  | 9,8%            |
| Landshyn EHF                                  | 1 301 974  | 7,5%            |
| Einar Sveinsson                               | 1 214 000  | 7,0%            |
| UBS (Luxembourg) S.A                          | 1 166 000  | 6,7%            |
| R.R. Varad OÜ                                 | 869 902    | 5,0%            |
| Brandberg OÜ                                  | 868 757    | 5,0%            |
| Nebraska Invest OY                            | 496 356    | 2,9%            |
| Six Sis AG                                    | 433 320    | 2,5%            |
| Ilkka Arto Tapani Paatero                     | 381 637    | 2,2%            |
| Jess International OÜ                         | 343 473    | 2,0%            |
| Carnegie Investment Bank AB                   | 328 943    | 1,9%            |
| UBS (Luxembourg) S.A                          | 273 409    | 1,6%            |
| Berasco Limited                               | 242 869    | 1,4%            |
| Oü Viadella Investments                       | 242 826    | 1,4%            |
| Societe Generale Global Sec Serv.             | 238 276    | 1,4%            |
| Fivado AS                                     | 222 287    | 1,3%            |
| Jan Erik Dyvi                                 | 200 500    | 1,2%            |
| RBC Dexia Investor Services Bank              | 200 500    | 1,2%            |
| Total for owners with at least a 1% ownership | 14 219 876 | 81,7%           |
| share   |            |                 |
| Own shares, Folkia AS                         | 110 174    | 0,6%            |
| Own shares, Folkia AB                         | 52 742     | 0,3%            |
| Total other owners                            | 3 024 124  | 17,4%           |
| Total no. of shares registered                | 17 406 916 | 100%            |

#### Shares owned by directors and the general manager directly or through own companies:

| Name                    | Position              |     | No. of shares |
|-------------------------|-----------------------|-----|---------------|
| Hördur Bender           | Chairman of the Board |     | 1 753 095     |
| Leif Bernhard Bjørnstad | Director              |     | 172 097       |
| Terje Finn Schøyen      | Director              |     | 164 432       |
| Stig Magnus Herbern     | Director              |     | 25 000        |
| Eilif Bjerke            | Director              |     | 39 000        |
| Nils Otto Nielsen       | Director              |     | 36 600        |
| Petri Ari-Pekka Kanervo | Director              | (1) | -             |
| Per Spångberg           | CEO                   | (2) | 100 000       |

<sup>(1)</sup> Petri Ari-Pekka Kanervo does not have direct ownership of any shares, but owns 50% of Gateway Finland Oy. Gateway Finland Oy owns 50% of Nebraska Invest Oy, which has 496 356 shares in Folkia AS.

2009

2008

#### **Capital adequacy** 31

#### Capital adequacy 31 December (Group)

#### Equity and subordinated loan capital

|  | 2009        | 2008        |
|--|-------------|-------------|
| Share capital  | 86 220 000  | 60 706 620  |
| Other equity   | 58 325 655  | 59 622 166  |
| Equity   | 144 545 655 | 120 328 786 |
| Deductions:  |             |             |
| Intangible assets  | -75 801 550 | -48 261 057 |
| Deferred tax assets                                      | -5 611 660  | -5 359 404  |
| Core capital   | 63 132 445  | 66 708 325  |
| Net equity and subordinated loan capital                 | 63 132 445  | 66 708 325  |
| Minimum requirement equity and subordinated loan capital |             |             |
| Credit risk  |             |             |
| Of which:  |             |             |
| Institutions   | -           | 187 000     |
| Mass market commitments                                  | 6 040 720   | 4 909 000   |
| Commitments that have fallen due                         | 2 487 520   | 1 217 000   |
| Other commitments  | 562 320     | 819 000     |
| Total minimum requirement credit risk                    | 9 090 560   | 7 132 000   |
| Settlement risk  | -           | -           |
| Foreign exchange risk                                    | 4 803 053   | 988 000     |
| Total minimum requirement market risk                    | 4 803 053   | 988 000     |
| Operational risk   | 4 980 975   | 2 563 500   |
|  |             |             |

<sup>(2)</sup> Per Spångberg owns 7 238 shares indirectly through Sebitna AB.

| Minimum requirement equity and subordinated loan capital | 18 874 588 | 10 683 500 |
|--|------------|------------|
| Capital adequacy   |            |            |
| Capital adequacy ratio                                   | 26,8%      | 50,0%      |
| Core capital adequacy ratio                              | 26,8%      | 50,0%      |

The capital adequacy for 2009 and 2008 has been calculated in accordance with new capital requirement regulations.

### 32 Adjustments of previous year financial statement

A change due to errors in previous year financial statement has been corrected in the Annual report for 2009. The nature of the error is causes by an overstatement of accounts receivable in Folkia AB for the year 2008. Hence the error is part of previous years accounting and should not reflect profit and loss for 2009. The correction is made in 2008 in "Interest and similar income on loans to and receivables due from customers" and "Microloans and other receivables" with effect on "Retained earnings". Total effect of the correction is a reduction of equity with NOK 5 348 550.

A change due to an on-going tax audit has also been corrected in the Annual report for 2009. The nature of this change is caused by a likely tax liability in Folkia AB for the year 2008. This change is part of previous years accounting and should not reflect profit and loss for 2009. The correction is made in 2008 in "Other operating expenses" with effect on "Retained earnings". Total effect after tax of the correction is a reduction of equity with NOK 861 594.

# Folkia AS Annual Financial Statements

### Folkia AS

### **Income Statement**

| NOTE  | INTEREST AND CREDIT COMMISSION INCOME  | 2009                          | 2008                   |
|-------|--|-------------------------------|------------------------|
|       | Interest income and similar incomes  |                               |                        |
|       | Interest and similar incomes from loans to and receivables from credit institutions    | 66.702                        | 815.937                |
|       | Interest and similar incomes on loans to and receivables from customers                | 269.200                       | 492.800                |
|       | Other interest income and similar incomes  | 6.310.967                     | 5.744.504              |
|       | Total interest income and similar incomes  | 6.646.869                     | 7.053.241              |
|       | Interest expenses and similar expenses   |                               |                        |
|       | Other interest expenses and similar expenses   | 53.500                        | 42.046                 |
|       | Total interest expenses and similar expenses   | 53.500                        | 42.046                 |
|       | Net interest and credit commission income  | 6.593.369                     | 7.011.194              |
|       | Net change in value and gain/loss on currencies and securities that are current assets |                               |                        |
|       | Net change in value and gain/loss on shares, currencies and                            |                               |                        |
| 4     | financial derivatives  | 7.035.936                     | -5.826.843             |
|       | Total net change in value and gain/loss on currencies and securities                   |                               |                        |
|       | that are current assets  | 7.035.936                     | -5.826.843             |
|       | Total other operating revenues   | 7.035.936                     | -5.826.843             |
|       | OTHER OPERATING EXPENSES   |                               |                        |
|       | Salaries and general administrative expenses   |                               |                        |
|       | Salaries, etc  | 4.544.589                     | 2.301.605              |
|       | Total salaries and general administrative expenses                                     | 4.544.589                     | 2.301.605              |
|       | Depreciation, etc, of tangible fixed assets and intangible assets                      |                               |                        |
| 3     | Ordinary depreciation  | 376.250                       | 280.000                |
|       | Total depreciation, etc, of tangible fixed assets and                                  |                               |                        |
|       | intangible assets  | 376.250                       | 280.000                |
|       |  |                               |                        |
| 2 47  | Other operating expenses   | 0 465 255                     | 7 624 220              |
| 2, 17 | Other operating expenses  Total other operating expenses                               | 8.465.355<br><b>8.465.355</b> | 7.631.320<br>7.631.320 |
|       | rotal other operating expenses   | 6.405.333                     | 7.031.320              |
|       | Total depreciation and other operating expenses  | 13.386.194                    | 10.212.925             |
|       | Losses on loans, guarantees, etc   |                               |                        |
| 14    | Losses on loans  | <u>-180.166</u>               | 1.055.000              |
|       | Total losses on loans, guarantees, etc   | 180.166                       | 1.055.000              |
|       | Result on ordinary operations before tax   | 423.277                       | -10.083.574            |
| 16    | Tax on result on ordinary operations   | -124.508                      | 2.791.360              |
|       | RESULT FOR THE YEAR  | 298.769                       | -7.292.214             |
|       |  |                               |                        |
|       | TRANSFERS AND ALLOCATIONS  |                               |                        |
| 7     | Transferred to (from) other equity   | 298.769                       | -7.292.214             |
|       | Total transfers and allocations  | 298.769                       | -7.292.214             |
|       |  |                               |                        |

# Folkia AS Balance Sheet at 31 December

| NOTE      | ASSETS  | 2009        | 2008        |
|-----------|---|-------------|-------------|
|           | Loans to and receivables from credit institutions  Loans to and receivables from credit institutions without an |             |             |
| 9, 10     | agreed term or cancellation period  | 2.134.913   | 6.765.637   |
|           | Total net loans to and receivables from credit institutions   | 2.134.913   | 6.765.637   |
|           | Loans to and receivables from customers   |             |             |
| 9, 10, 14 | Repayment loans   | 658.006     | 1.606.606   |
| 9, 10, 14 | Specified loss reserves   | -349.815    | -1.055.000  |
|           | Total net loans to and receivables from customers   | 308.191     | 551.606     |
|           | Ownership interests in group companies  |             |             |
| 5, 11     | Shares  | 69.814.960  | 28.904.993  |
|           | Total ownership interests in group companies  | 69.814.960  | 28.904.993  |
|           | Intangible assets   |             |             |
| 16        | Deferred tax assets   | 4.899.832   | 5.024.340   |
| 3         | Other intangible assets   | 1.218.750   | 1.595.000   |
|           | Total intangible assets   | 6.118.582   | 6.619.340   |
|           | Other assets  |             |             |
| 9, 10, 15 | Receivables   | 75.690.424  | 91.001.152  |
|           | Total other assets  | 75.690.424  | 91.001.152  |
|           | TOTAL ASSETS  | 154.067.069 | 133.842.728 |

# Folkia AS Balance Sheet at 31 December

| NOTE | EQUITY AND LIABILITIES                     | 2009              | 2008              |
|------|--|-------------------|-------------------|
|      | Liabilities                                |                   |                   |
| 4    | Financial derivatives                      | 0                 | 5.826.843         |
| 18   | Other liabilities                          | 2.313.680         | 2.889.225         |
|      | Total other liabilities                    | 2.313.680         | 8.716.067         |
|      | Total liabilities                          | 2.313.680         | 8.716.067         |
|      | Equity                                     |                   |                   |
|      | Equity contributed                         |                   |                   |
| 6, 7 | Share capital (17.406.916 shares of NOK 5) | 87.034.580        | 60.706.620        |
| 6, 7 | Own shares                                 | -550.870          | -550.870          |
| 7    | Share premium account                      | 74.614.565        | 74.614.565        |
|      | Total equity contributed                   | 161.098.275       | 134.770.315       |
|      | Retained earnings                          |                   |                   |
| 7    | Other equity                               | <u>-9.344.885</u> | <u>-9.643.654</u> |
|      | Total retained earnings                    | -9.344.885        | -9.643.654        |
|      | Total equity                               | 151.753.389       | 125.126.661       |
|      | TOTAL EQUITY AND LIABILITIES               | 154.067.069       | 133.842.728       |

 $Oslo, 8 th \ June, 2010$  The Board of Directors of Folkia AS

Hördur Bender Finn Terje Schøyen chairman vice chairman

Stig Magnus Herbern Nils Otto Nielsen

Out Tresen

Leif Bernhard Bjørnstad

Petri Ari-Pekka Kanervo
Per Spångberg
general manager

### Folkia AS

### **Cash flow statement**

|   | 2009                                 | 2008                          |
|---|--------------------------------------|-------------------------------|
| Cash flow from operations   |                                      |                               |
| Loss on ordinary operations before tax  | 423.277                              | -10.083.574                   |
| Ordinary depreciation/amortisation  | 376.250                              | 280.000                       |
| Net change in value and gain/loss on financial derivatives  | 5.826.843                            | -5.826.843                    |
| Change in accounts receivable   | 243.415                              | -551.606                      |
| Change in other receivables   | -486.579                             | -24.542.027                   |
| Change in intercompany balances/external financing  | 3.598.015                            | -49.356.593                   |
| Change in accounts payable  | -325.464                             | 267.114                       |
| Net cash flow from operations   | -1.997.929                           | -78.159.843                   |
| Cash flow from investing activities Payments from sale/buy of property, plant and equipment Payments due to investments in financial non-current assets Net cash flow from investing activities | 0<br>-2.632.796<br><b>-2.632.796</b> | -1.875.000<br>0<br>-1.875.000 |
| Cash flow from financing activities   |                                      |                               |
| Payments received on new long-term liabilities  | 0                                    | 421.750                       |
| Purchase of own shares  | 0                                    | 6.053.652                     |
| Net cash flow from financing activities   | 0                                    | 6.475.402                     |
|   |                                      |                               |
| Net change in bank deposits, cash, etc  | -4.630.725                           | -73.559.441                   |
| Bank deposits, cash, etc, at 1 January  | 6.765.637                            | 80.325.076                    |
| Bank deposits, cash, etc, at 31 December  | 2.134.913                            | 6.765.635                     |

### **Note 1 Accounting principles**

Folkia AS was founded at 2 January 2007.

The annual financial statements have been prepared in accordance with the Norwegian Accounting Act of 17 July 1998, the regulations concerning annual financial statements, etc, for banks and finance companies of 16 December 1998 and generally accepted accounting practices in Norway.

Folkia's consolidated financial statements have been prepared in accordance with IFRS and are published in a separate document.

#### Main rule for assessing and classifying assets and liabilities

The balance sheet complies with the regulations concerning annual financial statements for banks and finance companies.

Assets that are determined to be for permanent ownership or use are classified as fixed assets. Other assets are classified as current assets. Receivables that are to be repaid within one year are classified as current assets.

When classifying current and long-term liabilities, corresponding criteria have been used.

Current assets are valued at their original cost or their fair value, whichever is lower.

Fixed assets are valued at their original cost, but are written down to their recoverable amount if this is less than their book value and the impairment in value is not expected to be temporary. Fixed assets with a limited economic life are depreciated systematically.

Other long-term liabilities and current liabilities are valued at their nominal amount.

#### Assets and liabilities in foreign currencies

Monetary items in foreign currencies are converted in the balance sheet at the rate applicable on the balance sheet date.

Forward exchange contracts are recognised in the balance sheet at their fair value on the balance sheet date.

#### Intangible assets

The costs of in-house production of intangible assets, including the costs of own research and development work, are recognised in the balance sheet when it is probable that the future economic benefits linked to the assets will accrue to the company and the original cost can be measured reliably.

Intangible assets that are bought individually are recognised in the balance sheet at their original cost. Intangible assets acquired when a company is bought are recognised in the balance sheet at their original cost when the criteria for balance sheet recognition are met.

Intangible assets with a limited economic life are amortised systematically. Intangible assets are written down to their recoverable amount if the estimated economic benefits do not cover the balance sheet value and any remaining production costs.

#### **Financial derivatives**

Derivatives do not qualify for hedge accounting. Derivatives are recognised in the balance sheet at their fair value on the date when the derivatives contract is entered into and thereafter at their fair value. Changes in the fair value of derivatives that do not qualify for hedge accounting are recognised in the income statement as changes in financial derivatives. The fair value of derivatives contracts is determined using valuation methods.

#### Shares in subsidiaries

Investments in subsidiaries are valued according to the cost method. The investments are written down to their fair value if the impairment is not temporary and this must be regarded as being necessary according to generally accepted accounting practices.

#### Income and expense recognition

Interest and commissions are recognised in the income statement as these are accrued as incomes or incurred as expenses. Charges which are a direct payment for services carried out are recognised as income when they accrue.

#### Accounts receivable - microloans

Short-term lending is measured at fair value for initial balance sheet recognition purposes. In later measurements, microloans are valued at their amortised cost determined using the effective interest rate method (simplified) minus provisions for incurred losses.

All of the loans sent for debt collection are recognised in the balance sheet as provisions for losses.

#### Other receivables

Other receivables are entered at their nominal value after deducting provisions for estimated losses. Provisions for losses are determined on the basis of an individual assessment of each receivable.

#### Bank deposits, cash, etc

Bank deposits, cash, etc, include cash, bank deposits and other means of payment with a due date which is less than three months from the date of procurement.

#### Tax

The tax cost is placed together with the accounting result before tax. Tax linked to equity transactions is recognised in equity. Tax consists of tax payable (tax on the year's direct taxable income) and changes in net deferred tax. Deferred tax and deferred tax assets are presented net in the balance sheet.

#### Note 2 Payroll costs, number of employees, allowances, loans to employees, etc

| Payroll costs                    | 2009      | 2008      |
|----------------------------------|-----------|-----------|
| Salaries                         | 3.723.846 | 1.866.909 |
| National Insurance contributions | 481.440   | 284.704   |
| Pension costs                    | 168.391   | 34.311    |
| Other benefits                   | 170.912   | 115.682   |
| Total                            | 4.544.589 | 2.301.605 |

The amounts include salaries to senior employees.

| Number of man-years employed during the | 2 | 2 |
|---|---|---|
| financial year                          |   |   |
| Number of employees                     | 2 | 4 |

A minimum Compulsory Company Pension (OTP) has been taken out for one of the company's two permanent employees. In addition, these two permanent employees have been able to use 8% of their permanent salary for their own pension savings schemes.

| Directors' renumeration | Salaries  | Pension costs | Other allowances |
|-------------------------|-----------|---------------|------------------|
| General manager (CEO)   | 0         | 0             | 0                |
| Chairman of the Board   | 828.000   | 0             | 0                |
| Members of the Board    | 250.000   | 0             | 0                |
| Credit Committee        | 51.000    | 0             | 0                |
| Control Committee       | 200.000   | 0             | 0                |
| Total                   | 1.329.000 | 0             | 0                |

The CEO carries out most of his work in Folkia AB and is paid by this company.

#### Loans and security granted to senior employees, shareholders, etc

|                       |                    | Amount | Interest<br>rate |   | Repayment schedule |   |
|-----------------------|--------------------|--------|------------------|---|--------------------|---|
| Chairman of the Board | Outstanding amount | 0      |                  | 0 |                    | 0 |

#### **Transactions with related parties**

Folkia AS has been involved in transactions with the following related parties.

#### Nexia DA

Owned by, among others, the former chairman of the board and now director and shareholder Finn Terje Skøyen, the former partner and shareholder Harald Nicolai Nordstrand and the shareholder Jan Morten Ruud.

#### Fivado AS

Fully owned by Ove Dag Alsaker, who is Head of Compliance and a shareholder in Folkia AS.

#### Interactive á Íslandi

Owned by the current chairman of the board and main shareholder Hördur Bender.

#### Viadella Investment OÜ

The former owner of DFK Holding AS, which owns Dansk Finansieringskompagni ApS (DFK), which was still in the process of being bought up by the Group on the balance sheet date, but over which Folkia has full control in 2009.

#### **Xtarola Limited**

Owned by the current chairman of the board and main shareholder Hördur Bender.

| Purchase of services from related parties: | 2009      | 2008      |
|--|-----------|-----------|
| Nexia DA                                   | 0         | 931.875   |
| Fivado AS                                  | 0         | 934.500   |
| Interactive á Íslandi                      | 251.250   | 1.050.000 |
| Viadella Investments OÜ                    | 116.091   | 460.416   |
| Xtarola Limited                            | 843.750   | 0         |
| Total                                      | 1.213.100 | 3.376.791 |

The above amounts are inclusive of value added tax where relevant.

#### **Auditor**

The remuneration paid to Deloitte AS and their associates is as follows (excluding value added tax):

|                              | 2009      | 2008    |
|------------------------------|-----------|---------|
| Mandatory audit              | 560.000   | 191.000 |
| Other assurance services     | 235.500   | 0       |
| Tax couselling               | 0         | 8.500   |
| Other non-assurance services | 337.000   | 198.500 |
| Total                        | 1.132.500 | 398.000 |

### **Note 3 Other Intangible assets**

|                              | Software,<br>licenses |
|------------------------------|-----------------------|
| Original cost 01.01.2009     | 1.875.000             |
| Original cost 31.12.2009     | 1.875.000             |
|                              |                       |
| Acc. depreciation 01.01.2009 | -280.000              |
| Additions                    | -376.250              |
| Acc. depreciation 31.12.2009 | -656.250              |
| Book value 31.12.2009        | 1.218.750             |
|                              |                       |
| Depreciation during the year | 376.250               |
|                              |                       |
| Economic life                | 5 years               |
| Depreciation schedule        | Straight line         |

#### **Note 4 Derivatives**

Financial instruments assessed at their fair value

|  | 2009   |             | 20     | 800         |
|--|--------|-------------|--------|-------------|
|  | Assets | Liabilities | Assets | Liabilities |
| Forward exchange contracts Bought NOK - sold SEK | 0      | 0           | 0      | 4.490.410   |
| Forward exchange contracts Bought NOK - sold DKK | 0      | 0           | 0      | 1.336.433   |
| Total balance sheet values                       | 0      | 0           | 0      | 5.826.843   |
| Of which current liabilities                     | 0      | 0           | 0      | 5.826.843   |
| Original cost                                    | 0      | 0           | 0      | 0           |
| Change recognised in the                         |        |             |        |             |
| income statement in the period                   | 0      | 7.035.936   | 0      | -5.826.843  |

Derivatives that are held for trading are classified as current assets or liabilities. All the fair value of the derivative is classified as a long-term asset or liability if the remaining term to maturity is more than 12 months, and as a current asset or liability if the remaining term to maturity is less than 12 months.

The nominal amount of outstanding forward exchange contracts was NOK 0 at 31 December 2009 (2008: NOK 80.000.000), due to sale of the derivative in 2009.

### Note 5 Subsidiary

| Company                              | Acquired on (date) | Consolidated (yes/no) | Registered office | Voting<br>share | Ownership share |
|--------------------------------------|--------------------|-----------------------|-------------------|-----------------|-----------------|
| Folkia AB                            | Dec 2007           | YES                   | Stockholm         | 100 %           | 100 %           |
| Dansk Finansierings-<br>kompagni ApS | Jan 2009           | YES                   | Copenhagen        | 100 %           | 100 %           |
| DFK Holding ApS                      | Jan 2009           | YES                   | Copenhagen        | 100 %           | 100 %           |
| Monetti Oy                           | Jan 2010           | YES                   | Helsinki          | 100 %           | 100 %           |
| Monetti AS                           | Jan 2010           | YES                   | Tallin            | 100 %           | 100 %           |

#### Note 6 Share capital and shareholder information

At 31 December 2009, the share capital in the parent company consists of:

|        | Amount     | Nominal value | Book value |
|--------|------------|---------------|------------|
| Shares | 17.406.916 | 5             | 87.034.580 |
| Sum    | 17.406.916 |               | 87.034.580 |

All the shares have equal voting rights.

#### **Ownership structure**

The largest shareholders in the company at 31 December 2009:

|   | Shares     | Ownership share |
|---|------------|-----------------|
| INTERACTIVE A ISLANDI EHF                           | 1.753.095  | 10,1%           |
| EUROCLEAR BANK S.A./N.V. ('BA')                     | 1.735.355  | 10,0%           |
| CNHL LTD  | 1.706.297  | 9,8%            |
| LANDSYN EHF   | 1.301.974  | 7,5%            |
| EINAR SVEINSSON                                     | 1.214.100  | 7,0%            |
| UBS (LUXEMBOURG) S.A.                               | 1.166.000  | 6,7%            |
| R.R. VARAD OÜ                                       | 869.902    | 5,0%            |
| BRANDBERG OÜ  | 868.757    | 5,0%            |
| NEBRASKA INVEST OY                                  | 496.356    | 2,9%            |
| SIX SIS AG  | 433.320    | 2,5%            |
| ILKKA ARTO TAPANI PAATERO                           | 381.637    | 2,2%            |
| JESS INTERNATIONAL OÜ                               | 343.473    | 2,0%            |
| CARNEGIE INVESTMENT BANK AB                         | 328.943    | 1,9%            |
| UBS (LUXEMBOURG) S.A.                               | 273.409    | 1,6%            |
| BERASCO LIMITED                                     | 242.869    | 1,4%            |
| OÜ VIADELLA INVESTMENTS                             | 242.826    | 1,4%            |
| SOCIETE GENERALE GLOBAL SEC. SERV.                  | 238.276    | 1,4%            |
| FIVADO AS   | 222.287    | 1,3%            |
| JAN ERIK DYVI                                       | 200.500    | 1,2%            |
| RBC DEXIA INVESTOR SERVICES BANK                    | 200.500    | 1,2%            |
|   |            |                 |
| Total for owners with at least a 1% ownership share | 14.219.876 | - ,             |
| Own shares, Folkia AS                               | 110.174    | 0,6%            |
| Own shares, Folkia AB                               | 52.742     | 0,3%            |
| Total other owners                                  | 3.024.124  | 17,4%           |
| Total no. of shares registered                      | 17.406.916 | 100 %           |

In connection with the purchase of Monetti 31 January 2009, a capital increase of NOK 26.327.960 was completed.

#### Shares owned by directors and the CEO directly or through own companies:

| Name                        | Post                     | Shares    |
|-----------------------------|--------------------------|-----------|
| Hördur Bender               | Chairman of<br>the Board | 1.753.095 |
| Leif Bernhard Bjørnstad     | Director                 | 172.097   |
| Terje Finn Schøyen          | Director                 | 164.432   |
| Stig Magnus Herbern         | Director                 | 25.000    |
| Eilif Bjerke                | Director                 | 39.000    |
| Nils Otto Nielsen           | Director                 | 36.600    |
| Petri Ari-Pekka Kanervo (1) | Director                 | 0         |
| Per Spångberg (2)           | CEO                      | 100.000   |

<sup>(1)</sup> Petri Ari-Pekka Kanervo does not have direct ownership of any shares, but owns 50 % of Gateway Finland Oy. Gateway Finland Oy owns 50 % of Nebraska Invest Oy, which has 496 356 shares in Folkia AS.

### **Note 7 Equity**

| Equity contributed                    | Share<br>capital | Share<br>premium<br>account | Total equity contributed |
|---------------------------------------|------------------|-----------------------------|--------------------------|
| Equity contributed 01.01.2009         | 60.155.750       | 74.614.565                  | 134.770.315              |
| Change in equity during the year:     |                  |                             |                          |
| Contribution in kind Monetti          | 26.327.960       |                             | 26.327.960               |
| Equity contributed 31.12.2009         | 86.483.710       | 74.614.565                  | 161.098.275              |
| Other equity                          |                  |                             | Other consists           |
| · · · · · · · · · · · · · · · · · · · |                  |                             | Other equity             |
| Other equity 01.01.2009               |                  |                             | -9.643.654               |
| Change in equity during the year::    |                  |                             |                          |
| Profit for the year                   |                  |                             | 298.769                  |
| Other equity 31.12.2009               |                  |                             | -9.344.885               |

<sup>(2)</sup> Per Spångberg owns 7.238 shares indirectly through Sebitna AB.

#### Note 8 Financial market risk

The company's activities entail various types of financial risks. In relation to the company's balance sheet at 31 December 2009, these are:

- a currency risk and interest rate risk linked to a fixed rate borrowing in SEK (Sweden), DKK (Denmark) and EUR (Finland)
- a credit risk linked to the investment of excess liquidity (banks) and to microloan receivables
- an interest rate and credit risk linked to other lending and receivables
- a liquidity risk linked to servicing commitments that have been entered into

The company complies with the Group's principal risk management plan.

The Group's risk management is handled by a central finance department in accordance with guidelines set forth by the Board of Directors. The Group's finance department identifies, evaluates and hedges the financial risks in close cooperation with the different operating units.

#### Market risk

(i) Currency risk

A currency risk arises on trading transactions, balance sheet assets and liabilities and net investments in foreign companies.

(ii) Risk linked to floating interest rates and fixed rates

Folkia AS deposits its excess liquidity in the bank at a floating interest rate that is regularly adjusted. The company has short-term lending linked to microloans with fixed charges. The cash flow from loans to customers is on the whole independent of changes in the market interest rate. Cash flows from other receivables have mainly been entered into at a floating interest rate and the company's incomes will depend on the market interest rate.

#### Credit risk

A credit risk arises in transactions involving bank deposits, lending and microloans to customers. The company has maximum loan limits for microloans and standard credit rating requirements, and has developed its own scoring model for the credit rating of private customers. Loans are not given to existing customers until previous loans have been repaid.

#### Liquidity risk

The management of the liquidity risk entails maintaining a sufficient stock of liquid assets.

The management monitors the Group's liquidity reserve, which consists of a loan facility and cash equivalents, through revolving forecasts based on the estimated cash flow. This is normally carried out at Group level.

### Note 9 Residual term to maturity as at 31 December

| Assets   | Up to 1<br>month | From 3-12<br>months | From 1<br>to 5 years | Without an agreed residual term to maturity | Total       |
|--|------------------|---------------------|----------------------|---|-------------|
| Loans to and receivables from credit institutions* NOK |                  |                     |                      | 2.134.913                                   | 2.134.913   |
| Loans to and receivables from customers                |                  |                     |                      |   |             |
| NOK  | 308.191          |                     |                      |   | 308.191     |
| Ownership in other                                     |                  |                     |                      |   |             |
| Group companies  |                  |                     |                      |   |             |
| foreign currency                                       |                  |                     |                      | 69.814.960                                  | 69.814.960  |
| Intangible assets                                      |                  |                     |                      |   |             |
| NOK  |                  |                     |                      | 1.218.750                                   | 1.218.750   |
| Other assets   |                  |                     |                      |   |             |
| NOK  |                  |                     | 567.293              | 79.342.768                                  | 79.910.061  |
| foreign currency                                       |                  | 24.931              | 655.264              |   | 680.195     |
| Total assets   | 308.191          | 24.931              | 1.222.557            | 152.511.391                                 | 154.067.069 |
| NOK  | 308.191          |                     | 567.293              | 82.696.431                                  | 83.571.915  |
| foreign currency                                       |                  | 24.931              | 655.264              | 69.814.960                                  | 70.495.155  |

| Equity and liabilities                     |            |          |           |             |             |
|--|------------|----------|-----------|-------------|-------------|
| Other liabilities                          |            |          |           |             |             |
| NOK  | 2.054.955  | 210.606  |           |             | 2.265.561   |
| foreign currency                           | 48.119     |          |           |             | 48.119      |
| Equity                                     |            |          |           |             |             |
| NOK  |            |          |           | 151.753.389 | 151.753.389 |
| Total equity and liabilities               | 2.103.074  | 210.606  |           | 151.753.389 | 154.067.069 |
| NOK  | 2.054.955  | 210.606  |           | 151.753.389 | 154.018.950 |
| foreign currency                           | 48.119     |          |           |             | 48.119      |
| Net liquidity exposure balance sheet items | -1.968.383 | -185.675 | 1.222.557 | 931.501     | 0           |
| NOK  | -1.920.264 | -210.606 | 567.293   | -69.133.540 | -70.697.117 |
| foreign currency                           | -48.119    | 24.931   | 655.264   | 70.065.041  | 70.697.117  |

<sup>\*</sup> Relates to bank accounts in various banks. See also note 13 relating to secured debt.

### Note 10 Period prior to the change in interest rate at 31 December

| Assets  | Up to<br>1 month | From 1 to<br>3 months | Items without interest rate exposure | Total       |
|---|------------------|-----------------------|--------------------------------------|-------------|
| Loans to and receivables from credit institutions |                  |                       |                                      |             |
| NOK   | 2.134.913        |                       |                                      | 2.134.913   |
| Loans to and receivables from customers           |                  |                       |                                      |             |
| NOK   |                  |                       | 308.191                              | 308.191     |
| Ownership in other Group companies                |                  |                       |                                      |             |
| foreign currency Intangible assets                |                  |                       | 69.814.960                           | 69.814.960  |
| NOK   |                  |                       | 1.218.750                            | 1.218.750   |
| Other assets                                      |                  |                       |                                      |             |
| NOK   |                  | 73.805.484            | 6.104.576                            | 79.910.060  |
| foreign currency                                  |                  | 655.264               | 24.931                               | 680.195     |
| Total assets                                      | 2.134.913        | 74.460.748            | 77.471.408                           | 154.067.069 |
| NOK   | 2.134.913        | 73.805.484            | 7.631.517                            | 83.571.914  |
| foreign currency                                  |                  | 655.264               | 69.839.891                           | 70.495.155  |

| Equity and liabilities       |           |            |              |             |
|------------------------------|-----------|------------|--------------|-------------|
| Other liabilities            |           |            |              |             |
| NOK                          |           |            | 2.265.561    | 2.265.561   |
| foreign currency             |           |            | 48.119       | 48.119      |
| Equity                       |           |            |              |             |
| NOK                          |           |            | 151.753.389  | 151.753.389 |
| Total equity and liabilities |           |            | 154.067.069  | 154.067.069 |
| NOK                          |           |            | 154.018.950  | 154.018.950 |
| foreign currency             |           |            | 48.119       | 48.119      |
| Net liquidity exposure       |           |            |              |             |
| balance sheet items          | 2.134.913 | 74.460.748 | -76.595.661  | 0           |
| NOK                          | 2.134.913 | 73.805.484 | -146.387.433 | -70.447.036 |
| foreign currency             |           | 655.264    | 69.791.772   | 70.447.036  |

### Note 11 Currency positions at 31 December

| Currency | Balance sheet |                        |              |  |
|----------|---------------|------------------------|--------------|--|
|          | Assets        | Equity and liabilities | Net position |  |
| NOK      | 84.252.109    | 154.067.069            | -70.065.041  |  |
| SEK      | 28.904.993    | 0                      | 28.904.993   |  |
| DKK      | 7.149.454     | 0                      | 7.149.454    |  |
| EUR      | 33.760.513    | 0                      | 34.010.594   |  |
| Total    | 154.067.069   | 154.067.069            | 0            |  |

### Note 12 Capital adequacy at 31 December

#### Equity and subordinated loan capital

|  | 2009        | 2008        |
|--|-------------|-------------|
| Share capital  | 87.034.580  | 60.706.620  |
| Other equity   | 64.718.809  | 64.420.041  |
| Egenkapital  | 151.753.389 | 125.126.661 |
|  |             |             |
| Deductions   |             |             |
| Intangible assets  | -1.218.750  | -1.595.000  |
| Deferred tax assets                                      | -4.899.832  | -5.024.340  |
| Core capital   | 145.634.808 | 118.507.321 |
|  |             |             |
| Net equity and subordinated loan capital                 | 145.634.808 | 118.507.321 |
| Miliaina na mandinamant annitr and                       |             |             |
| Minimum requirement equity and subordinated loan capital |             |             |
| Subordinated Ioan Capital                                |             |             |
| Credit risk  |             |             |
| Of which:  |             |             |
| Institutions   | 1.191.120   | 1.248.640   |
| Mass market commitments                                  | 39.520      | 96.400      |
| Commitments that have fallen due                         | 42.000      | 126.640     |
| Other commitments  | 5.782.560   | 3.476.720   |
| Total minimum requirement credit risk                    | 7.055.200   | 4.948.400   |
| •  |             |             |
|  |             |             |
| Settlement risk  | 0           | 0           |
| Currency risk  | 0           | 7.512.720   |
| Total minimum requirement market risk                    | 0           | 7.512.720   |
| Operational risk   | 177.600     | 2.563.500   |
| Minimum requirement equity and                           | 7.435.640   | 15.024.620  |
| subordinated loan capital                                |             |             |
| Conital adams  |             |             |
| Capital adequacy   | 404.00.0/   | 00.4.0/     |
| Capital adequacy ratio                                   | 161,08 %    | 63,1 %      |
| Core capital adequacy ratio                              | 161,08 %    | 63,1 %      |

#### Note 13 Secured debt and guarantees, etc.

#### Book value of assets provided as security for book liabilities

|                               | 2009 | 2008      |
|-------------------------------|------|-----------|
| Bank deposits – cash deposits | 0    | 5.095.391 |
| Total                         | 0    | 5.095.391 |

In 2008, Folkia AS entered into an agreement regarding an uncommitted framework for forward exchange trading in return for security in a cash deposit. In 2009, this forward contract was sold.

Folkia AS has entered into a lease in Sweden on behalf of Folkia AB. This lease expires on 30 September 2011. The annual rent is NOK 1,404,000.

#### **Note 14 Accounts receivable (microloans)**

|  | 2009     | 2008       |
|--|----------|------------|
| Microloans                                   | 658.006  | 1.606.600  |
| Impairment for probable losses on microloans | -349.815 | -1.055.000 |
| Net microloans                               | 308.191  | 551.600    |

The fallen-due dates of the microloans were as follows at 31 December 2009:

These loans are to private customers. For a more detailed description of the credit risk, refer to the note on financial risk.

The fair value of loans are considered to be equal to book value, as all loans have short term to maturity and probable losses have been written down.

|                                  | 2009    | 2008      |
|----------------------------------|---------|-----------|
| Not fallen due                   | 0       | 226.832   |
| Fallen due 1-30 days ago         | 0       | 130.950   |
| Fallen due 31-60 days ago        | 32.441  | 90.050    |
| Fallen due 61-90 days ago        | 20.132  | 280.328   |
| Fallen due more than 90 days ago | 605.433 | 878.440   |
| Total                            | 658.006 | 1.606.600 |

At 31 December 2009, the provisions were NOK 349.815.

The movements in the provisions for the impairment of accounts receivable are as follows:

|  | 2009      | 2008      |
|--|-----------|-----------|
| Specified loan loss provisions at 1 January                    | 1.055.000 | 0         |
| Ascertained loss during the year for which provisions have     | 0         | 0         |
| previously been made   | 0         | 0         |
| Increased specified loan loss provisions during the year       | 0         | 0         |
| New specified provisions during the year                       | 79.000    | 1.055.000 |
| Write-back of specified loan loss provisions during the period | -784.185  | 0         |
| Specified loan loss provisions at 31 December                  | 349.815   | 1.055.000 |

|  | 2009 | 2008 |
|--|------|------|
| Unspecified loan loss provisions at 1 January      | 0    | 0    |
| Unspecified loan loss provisions during the period | 0    | 0    |
| Unspecified loan loss provisions at 31 December    | 0    | 0    |

|  | 2009      | 2008      |
|--|-----------|-----------|
| The change in specified loan loss provisions during the period | 79.000    | 1.055.000 |
| The ascertained losses during the period for which specified   |           |           |
| loan loss provisions have been made in previous years          | - 259.166 | 0         |
| The loss costs for the period                                  | -180.166  | 1.055.000 |

The amount recognised in the provisions account is written off when there is no expectation of recovering additional cash. The maximum credit risk exposure on the reporting date is the fair value of the accounts receivable stated above. The company has no charge granted as security.

#### **Note 15 Other receivables**

|   | 2009       | 2008       |
|---|------------|------------|
| Loans to Group companies  | 73.805.484 | 66.108.073 |
| Intercompany accounts with Group companies                          | 637.453    | 272.490    |
| Loans to Dansk Finansieringskompagni ApS (DFK)                      | 0          | 11.660.389 |
| Pre-paid investment in DFK, including capitalised acquisition costs | 0          | 7.149.454  |
| Capitalised acquisition costs Monetti Oy                            | 0          | 4.343.293  |
| Pre-paid costs and deposits   | 1.247.487  | 717.453    |
| Accruals  | 0          | 0          |
| Other receivables   | 0          | 750.000    |
| Total other receivables   | 75.690.424 | 91.001.152 |

Other receivables do not contain impaired assets.

Loans to Group companies are used to finance the operations of Folkia AB. The loans have no agreed term to maturity, the interest rate is 8% and the loan agreements contain a contractual clause stating that the borrower cannot provide the loan portfolio, based on this liquidity, as security to a third party. The balance includes accrued interest.

Loans have been given to DFK and Monetti Oy in connection with the acquisition of this company. The loans have no agreed term to maturity, the interest rate is 10% and the loan agreements contain a contractual clause stating that the borrower cannot provide the loan portfolio, based on this liquidity, as security to a third party. The balance includes accrued interest.

Capitalised acquisition costs equal NOK 456.464. These relate to the acquisition of the Monetti Oy subsidiary (Finland/Estonia), with accounting effect for the Group (closing) in January 2009.

#### **Note 16 Tax**

| The tax payable for the year is calculated as follows: | 2009     | 2008        |
|--|----------|-------------|
| Change in deferred tax assets                          | -124.508 | 2.791.360   |
| Tax on the result on ordinary operations               | -124.508 | 2.791.360   |
| Reconciliation from the nominal to the actual tax rate | 2009     | 2008        |
| Result for the year                                    | 423.277  | -10.083.574 |
| Estimated income tax according to the nominal tax rate | 118.517  | -2.823.401  |
| The tax effect of the following items:                 |          |             |
| Non-deductible expenses                                | 5.991    | 32.042      |
| Tax  | 124.508  | -2.791.360  |
| Effective tax rate                                     | 29,4%    | 27,7 %      |

#### Specification of the tax effect of temporary differences and carry-forward loss:

|  | 2009      | )          | 2008      |            |
|--|-----------|------------|-----------|------------|
|  | Benefit   | Obligation | Benefit   | Obligation |
| Financial derivatives                  | 0         | 0          | 1.631.516 | 0          |
| Receivables                            | 97.948    | 0          | 295.400   | 0          |
| Carry-forward loss                     | 4.801.883 | 0          | 3.097.424 | 0          |
| Total                                  | 4.899.832 | 0          | 5.024.340 | 0          |
| Net deferred tax assets in the balance | 4.899.832 |            | 5.024.340 |            |

The deferred tax assets are stated on the basis of future revenues.

#### **Note 17 Other operating expenses**

| Specification of other operating expenses | 2009      | 2008      |
|---|-----------|-----------|
| Fees services/external advisors           | 6.404.879 | 5.481.870 |
| Leasing of premises                       | 663.180   | 630.067   |
| Other costs                               | 1.397.296 | 1.519.383 |
| Total                                     | 8.465.355 | 7.631.320 |

The fees relate to financial and legal assistance in connection with acquisitions, etc, audits and accounting.

The leasing of premises relates to the leasing of the Regus Business Centre.

#### **Note 18 Other liabilities**

|                                    | 2009      | 2008      |
|------------------------------------|-----------|-----------|
| Specification of other liabilities |           |           |
| Foreign currency loan SEK          | 0         | 432.096   |
| Accounts payable                   | 487.937   | 951.631   |
| Govt. charges and special taxes    | 416.913   | 864.337   |
| Salaries owed, etc                 | 1.408.829 | 641.160   |
| Total                              | 2.313.680 | 2.889.225 |

#### Note 19 Events after balance sheet day

The Group is going through a resturcturing process. The acquisitions of DFK Holding ApS and its subsidiary Dansk Finansieringskompagnie ApS and of Monetti OY and its subsidiary Monetti AS were carried out in January 2009 following approval by Kredittilsynet (the Financial Supervisory Authority of Norway). As a prerequisite for these approvals, Kredittilsynet stipulated that the companies must be converted into branches of Folkia AS. These conversions are expected to take place at the end of the second quarter of 2010.